

# Embedding Cryptoassets in the Law to Transform the Financial Market: Security Token Offering in the UK

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## Abstract

Embedding securities token offering (STO) within a law and a regulatory framework is critical for its market to develop with investor confidence. The UK's Financial Conduct Authority (FCA) current laws and regulations, which were designed for the initial public offering (IPO) market, are assessed for suitability in an STO market that aims to bring investors closer to issuers and to increase access to finance. UK Company law is then used as a framework to identify risks to investors' economic (cash flow) and political (governance) rights. The analysis provides guidance for developing smart contracts to implement STO and fulfilling investors' rights. The findings show the extent to which a self-governing organisation through code-as-law is possible. Finally, the author examines investor's data rights and argues that they should be recognised as both an economic and a political right. Data dividends should be distributed to security token holders and data governance should ensure that centralised management does not monopolise information to influence token holders' decision making.

**Keywords:** STO, Crypto-assets, Market Abuse, Corporate Governance, Data Protection

## Introduction

This paper investigates the legal and regulatory issues relating to security token offering (STO), a regulated form of Initial Coin Offering (ICO)<sup>1</sup>. A security token is a type of crypto-asset which is a cryptographically secured digital representation of contractual rights that uses distributed ledger technology (DLT) and can be transferred, stored or traded electronically.<sup>2</sup> ICO is a digital way of raising funds from the public using a crypto-asset, such as crypto-currency, tokens representing shares in a firm, prepayment vouchers for future services, or in some cases an offer of no discernible value<sup>3</sup>. After issuance, crypto-assets may be resold to others in a secondary market on digital exchanges or other platforms. With these features, ICO has been regarded as a financing mechanism similar to Initial Public Offering (IPO) in which

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<sup>1</sup> World Bank and CCAF (2019) Regulating Alternative Finance: Results from a Global Regulator Survey. <https://www.jbs.cam.ac.uk/faculty-research/centres/alternative-finance/publications/regulating-alternative-finance/>. Accessed 12 Nov 2020.

<sup>2</sup> FCA (2017) Distributed Ledger Technology to define potential benefits and challenges of the underlying technology that facilitates ICOs. <https://www.fca.org.uk/publication/discussion/dp17-03.pdf>. Accessed 12 Nov 2020.

<sup>3</sup> OECD (2019) Initial Coin Offerings (ICOs) for SME Financing. [www.oecd.org/finance/initial-coin-offerings-for-sme-financing.htm](http://www.oecd.org/finance/initial-coin-offerings-for-sme-financing.htm). Accessed 12 Nov 2020.

companies or firms issue shares to the investing public.<sup>4</sup> Despite burgeoning ICO activities, the ICO space has not received wide and positive support from the UK regulators, and as a result, many ICOs are not conducted in a regulated or organised market that is recognised by the law<sup>5</sup>. One of the reasons for this is that the legal nature of many ICO tokens cannot be securely defined in law<sup>6</sup>, and this causes difficulties in regulating the relationships between the token holders and issuers<sup>7</sup>, and in setting the regulatory parameters for their conduct with respect to ICO activities such as whether a prospectus is required or whether a white paper qualifies as a prospectus<sup>8</sup>. STO is a more legally secured ICO in that the security, which is legally defined, is digitally tokenised and is capable of being offered and issued to investors on the blockchain.<sup>9</sup> The law needs to provide the bedrock on which the STO market can build investor confidence and financial innovation, and thus increase access to the financial market<sup>10</sup>. Consequently, we need to know what benefits STO can bring, what safeguards are in place to ensure the STO market's safety and integrity, and what protection can be given to participants, especially token holders. To this end, I will assess whether the current securities law, which was designed for an IPO<sup>11</sup>, is suitable for an STO, and identify any deficiencies for the STO market. This discussion will be followed by an analysis of the protection of token holders within an organisation, using current UK company law as a framework to demonstrate the possible risk of harm to token holders posed by management and other controlling powers. In doing so, I will propose ways in which the law can maintain token holders' autonomy in negotiating their terms of contracts, can reduce transaction costs, and mitigate other negative features. I will also reassess the monetary value of the tokens and the governance rights of token holders in the context of data economy and propose a new approach to this from the perspective of both securities and company law.

## Recognising a security token as a financial instrument in law

Security tokens, as a type of crypto-asset, represent underlying assets such as shares, bonds (debt), commodities, units of investment and rights to deal in those assets, such as options

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<sup>4</sup> Securities and Markets Stakeholder Group (2018) Advice to ESMA: Own Initiative Report on Initial Coin Offerings and Crypto-Assets. [https://www.esma.europa.eu/sites/default/files/library/esma22-106-1338\\_smsg\\_advice\\_-\\_report\\_on\\_icos\\_and\\_crypto-assets.pdf](https://www.esma.europa.eu/sites/default/files/library/esma22-106-1338_smsg_advice_-_report_on_icos_and_crypto-assets.pdf). Accessed 12 Nov 2020.

<sup>5</sup> FCA (2019) Customer Warning about the Risks of Initial Coin Offerings. <https://www.fca.org.uk/news/statements/initial-coin-offerings>. Accessed 12 Nov 2020.

<sup>6</sup> UK Jurisdiction Taskforce (2019) *Legal Statement on Cryptoassets and Smart Contracts*. <https://technation.io/about-us/lawtech-panel>. Accessed 12 Nov 2020.

<sup>7</sup> Zetzsche, Dirk et al (2019) The ICO Gold Rush: It's a Scam, It's a Bubble, It's a Super Challenge for Regulators. *Harvard International Law Journal* 63 (3): 267-315.

<sup>8</sup> Deng Hui et al (2018) The Regulation of Initial Coin Offerings in China: Problems, Prognoses and Prospectus. *European Business Organization Law Review* 19:465-502.

<sup>9</sup> FCA (2019) Guidance on Cryptoassets: Feedback and Final Guidance to CP 19/3. <https://www.fca.org.uk/publication/policy/ps19-22.pdf>. Accessed 12 Nov 2020.

<sup>10</sup> Cohnen, S., Hoffman et al (2019) Coin-operated capitalism. *Columbia Law Review*, 119(3): 591-676.

<sup>11</sup> Ofir, Moran and Sadeh, Ido (2020) ICO vs. IPO: Empirical Findings, Information Asymmetry, and the Appropriate Regulatory Framework, *Vanderbilt Journal of Transnational Law* 53 (2): 525-614 53

and futures.<sup>12</sup> They may be issued by entities such as companies or firms, but also by an individual or an association of individuals or entities.<sup>13</sup> If security tokens were treated as securities,<sup>14</sup> it would bring them into the current legal and regulatory framework, and securities law would apply to the whole security trading cycle: issuing, trading, clearing and settlement.<sup>15</sup> The current securities law covers the entire operation of the securities market; it recognizes primary and secondary markets, and divides market players into infrastructure providers, issuers, intermediaries, institutional and retail investors, domestic and foreign participants.<sup>16</sup> Securities law broadly divides into the prudential aspect of regulation with a focus on systemic risk issues, and the conduct aspect with a focus on market integrity, investor protection, consumer protection, and market competitiveness.<sup>17</sup> In the UK, security tokens representing transferable securities or other financial instrument<sup>18</sup> are securities under the EU's Markets in Financial Instruments Directive II (MiFID II).

### **Can IPO Market Conduct Rules be used as a template?**

#### *Prospectus regime*

The FCA has issued a stark warning about the risks of ICOs because of the opaque process of this funding method.<sup>19</sup> Lack of governance and transparency in such an unregulated space affect investors' rights with respect to cash flow, liquidity, and governance. What ICOs do not have, if they are to meet the same level of governance as IPOs are: a prospectus issued for investors to make informed judgements about the issuers<sup>20</sup>; intermediaries to help issuers comply with the rules for safeguarding market integrity and safety;<sup>21</sup> and public and private enforcement proceedings available to sanction market participants and to provide redress to investors. Furthermore, there is no market surveillance infrastructure to ensure market

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<sup>12</sup> Deloitte (2019) Are Token Assets the Securities Tomorrow? <https://www2.deloitte.com/content/dam/Deloitte/lu/Documents/technology/lu-token-assets-securities-tomorrow.pdf>. Accessed 08 July 2020.

<sup>13</sup> Ibid.

<sup>14</sup> Mendelson, Michael (2019) From Initial Coin Offerings to Security Tokens: A U.S. Federal Securities Law Analysis. *Stanford Technology Law Review* 22:1.

<sup>15</sup> Priem, Randy (2020) Distributed Ledger Technology for Securities Clearing and Settlement: Benefits, Risks, and Regulatory Implications. *Financial Innovation* 6 (11): 1-25.

<sup>16</sup> Baker McKenzie (2016) Global Financial Services Regulatory Guide. [https://www.bakermckenzie.com/-/media/files/insight/publications/2016/07/guide\\_global\\_fsrguide\\_2017.pdf?la=en](https://www.bakermckenzie.com/-/media/files/insight/publications/2016/07/guide_global_fsrguide_2017.pdf?la=en). Accessed 07 July 2020.

<sup>17</sup> FCA (2019) Guidance on Cryptoassets. <https://www.fca.org.uk/publications/consultation-papers/cp19-3-guidance-cryptoassets>. Accessed 12 Nov 2020.

<sup>18</sup> The Financial Services and Markets Act 2000 (Regulated Activities) Order 2001 (RAO) specifies that types of activities and investments for the purpose of clarifying the scope of the Financial Services and Markets Act 2000 (FSMA).

<sup>19</sup> FCA (2017) Warn Consumers about the Risks of ICOs. <https://www.fca.org.uk/news/statements/initial-coin-offerings>; FCA (2017) Distributed Ledger Technology. <https://www.fca.org.uk/publication/discussion/dp17-03.pdf>. Accessed 12 Nov 2020.

<sup>20</sup> The Prospectus Directive (PD) [2010] OJ L 327/1.

<sup>21</sup> Markets in Financial Instruments Directive (MiFID II) [2014] OJ L 173/349; Alternative Investment Fund Managers and Amending Directives (AIFMD) [2011] OJ L 174/1.

integrity or investor protection against insider dealing and market manipulation.<sup>22</sup> For an STO market to develop successfully measures must be in place to avoid it becoming a fraudulent space where criminals can exploit investors through its opaqueness,<sup>23</sup> easy access to unsophisticated consumers, market volatility, and lack of a regulatory and legal enforcement mechanism at domestic and cross-border levels.<sup>24</sup> Hence, to avoid the mistakes learnt from the ICO market, the STO market should not rely on the unregulated, unstandardized, and unverified 'whitepaper' system used in the ICO<sup>25</sup> as a way to show party autonomy, to demonstrate a more economical way to secure transparency, or as a basis for a self-governing mechanism.

STOs have now been brought under the current legal and regulatory framework that applies to IPOs. Section 19 of FSMA 2000 provides that no person may carry on a regulated financial services activity in the UK unless they are authorised or exempt. Section 21 of FSMA 2000 further specifies that a person must not, in the course of business, communicate an invitation or inducement to engage in investment activity. Section 85 of FSMA 2000 also makes it a crime to offer transferable securities to the public in the UK or to request that they be admitted to trading on a regulated market situated or operating in the UK, unless an approved prospectus has been made available to the public before the offer. Hence, an STO is required to comply with the FCA's Handbook's Prospectus Rules, Disclosure and Transparency Rules, and Listing Rules. An STO issuer is required to produce a prospectus that provides the necessary information to enable investors to make an informed judgement. Depending on the market segment that the STO falls into, different rules become relevant on the appointment of financial sponsors to guide the issuers<sup>26</sup> as well as for accounting,<sup>27</sup> and codes of practice.<sup>28</sup>

### *Regulating the Intermediaries*

Issuers can also decide the method of offering an STO, which can be by direct subscription without intermediaries, or through intermediaries. It can also target particular types of investor such as professional investors.<sup>29</sup> When an STO aims to access retail investors directly

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<sup>22</sup> FCA (2019) Guidance on Cryptoassets` on 23 January 2019, p. 13.

<https://www.fca.org.uk/publications/consultation-papers/cp19-3-guidance-cryptoassets>; The Fourth Anti-Money Laundering Directive [2015] OJ L 141/73.

<sup>23</sup> Torpey Alexander and Solomon Andrew (2019) Tokenisation 2019: The Security Token Year Review.

<https://www.kingsleynapley.co.uk/insights/blogs/crypto-assets-blog/tokenisation-in-2019-the-security-token-year-in-review>. Accessed 12 Nov 2020.

<sup>24</sup> FCA (2019) Guidance on Cryptoassets: Consultation Paper CP19/3.

<https://www.fca.org.uk/publication/consultation/cp19-03.pdf>. Accessed 12 Nov 2020.

<sup>25</sup> Sinclair Paul and Taylor Aaron (2018) The English law rights of investors in Initial Coin Offerings, *Journal of International Banking and Financial Law*.JIBFL 4(214):216.

<sup>26</sup> FCA (2020) The Sponsor Regime. <https://www.fca.org.uk/markets/primary-markets/sponsor-regime>. Accessed 12 Nov 2020.

<sup>27</sup> Regulation (EC) 1606/2002 of the European Parliament and of the Council of 19 July 2002 on the application of international accounting standards

<sup>28</sup> Financial Reporting Council (2018) Corporate Governance Code.

<https://www.frc.org.uk/getattachment/88bd8c45-50ea-4841-95b0-d2f4f48069a2/2018-UK-Corporate-Governance-Code-FINAL.pdf>. Accessed 12 Nov 2020.

<sup>29</sup> Partner Vine (2020) LSE's Definition of Professional Investors under MiFID II.

<https://www.partnervine.com/blog/professional-investors-under-mifid>. Accessed 12 Nov 2020.

without the involvement of intermediaries<sup>30</sup>, it is similar to a direct listing on the exchange.<sup>31</sup> But if it is not offered directly, an STO would need to rely on financial intermediaries to connect with the investing public. This process can involve institutional investors who gauge investors' interest in the STO through market sounding.<sup>32</sup> A number of rules designed to protect market integrity through a wall-crossing regime apply to institutional investors.<sup>33</sup> Under the Market Abuse Regulation,<sup>34</sup> any investors who are wall-crossed are prohibited from dealing in the securities of the issuer, including their relevant securities (share, debt and other derivatives) currently traded on the regulated markets.<sup>35</sup>

One of the advantages of using STO on the blockchain is pricing transparency during the securities allocation.<sup>36</sup> This provides information necessary for end investors to assess the reasonableness of the price paid for the tokens and the fees charged by their asset managers or broker-dealers.<sup>37</sup> Whether or not this function of transparency is used depends on the extent to which it reduces market competitiveness and on the willingness of financial intermediaries to underwrite the risks of the sale. It is also unclear if it is necessary to have market-makers in the STO's secondary market to provide liquidity. If the STO's secondary market is to be conducted by the end investors themselves (probably retail investors), broker-dealers may become redundant in this supply chain. There may be a need for asset management to continue using security tokens in their structured investment portfolios and if so, both the EU MiFIDII<sup>38</sup> and AIFMD<sup>39</sup> regimes would apply. Asset management funds would need to deposit security tokens with custodian banks to comply with client-asset segregation rules (CASS).<sup>40</sup> A digital wallet provider or a digital exchange could act as a bank custodian and they would then need FCA registration for the money laundering law and to be authorised to conduct investment activities.<sup>41</sup> If they become significant within the system,

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<sup>30</sup> David Donald (2018) From Block Lords to Blockchain: How Securities Dealers Make Markets. J Corp L 44:29.

<sup>31</sup> MemeryCrystal (2018) Direct Listings – A Viable Alternative to the Traditional IPO? <https://www.memerycrystal.com/articles/direct-listings-viable-alternative-traditional-ipo/>. Accessed 12 Nov 2020.

<sup>32</sup> FCA (2020) Market Abuse Regulation. <https://www.fca.org.uk/markets/market-abuse/regulation>. Accessed 12 Nov 2020.

<sup>33</sup> FCA (2015) Asset Management Firms and the Risk of Market Abuse. <https://www.fca.org.uk/publications/thematic-reviews/tr15-1-asset-management-firms-and-risk-market-abuse>. Accessed 12 Nov 2020.

<sup>34</sup> FCA (2020) Market Abuse Regulation. <https://www.fca.org.uk/markets/market-abuse/regulation>. Accessed 12 Nov 2020; FCA (2020) Market Watch 63: Newsletter on Market Conduct and Transaction Reporting Issues. <https://www.fca.org.uk/publication/newsletters/market-watch-63.pdf>. Accessed 12 Nov 2020.

<sup>35</sup> Norton Rose Fulbright (2016) The Market Abuse Regulation: Key Considerations for UK Listed Issuers. <https://www.nortonrosefulbright.com/en-gb/knowledge/publications/8d352a18/the-market-abuse-regulation-key-considerations-for-uk-listed-issuers>. Accessed 12 Nov 2020.

<sup>36</sup> FCA (2016) Quid pro quo? What factors influence IPO allocations to investors? <https://www.fca.org.uk/publication/occasional-papers/occasional-paper-15.pdf>. Accessed 12 Nov 2020.

<sup>37</sup> Norton Rose Fulbright (2014) MiFID II/MiFIR Series: Transparency and Reporting Obligations. <https://www.nortonrosefulbright.com/en/knowledge/publications/abde0e6a/mifid-ii-mifir-series>. Accessed 12 Nov 2020.

<sup>38</sup> Directive 2014/65/EU of the European Parliament and of the Council of 15 May 2014 on markets in financial instruments

<sup>39</sup> Directive 2011/61/EU of the European Parliament and of the Council of 8 June 2011 on Alternative Investment Fund Managers

<sup>40</sup> FCA Handbook: CASS 7.13: Segregation of Client Money.

<sup>41</sup> FCA (2017) The Money Laundering, Terrorist Financing and Transfer of Funds (Information on the Payer). <https://www.fca.org.uk/firms/financial-crime/cryptoassets-aml-ctf-regime>. Accessed 12 Nov 2020.

they would also need to be approved and regulated by the Prudential Regulation Authority (PRA) of the Bank of England.<sup>42</sup> Since there may be no need for tokens to be cleared centrally, rules under EMIR may not be applicable.<sup>43</sup> Nevertheless, as tokens would be settled on the private blockchain, many provisions under CSDR would still need to be observed and the UK senior manager's regime would apply to key individuals within the asset management firms.<sup>44</sup> Under the FCA's new rules, asset managers are prohibited from offering derivatives of security tokens to retail clients.<sup>45</sup>

### *A professional investor market*

A separate law and regulation has been designed for the professional investor market which does not provide access to retail investors. As a result, the disclosure requirement can be streamlined as in the Global Depository Receipts' professional investor market<sup>46</sup> and the London Stock Exchange's Alternative Investment Market (AIM).<sup>47</sup> If AIM is to accommodate an STO market in which only professional investors are allowed to participate, the FCA's listing rules would not apply. Instead, AIM's rules would apply with the London Stock Exchange acting as the UK listing authority.<sup>48</sup> But this would limit the ability of the STO market to reach retail investors?

### **Using company law as a framework to identify the risks of STO**

In addition to securities law, company law governs the internal affairs of a corporate organisation.<sup>49</sup> The major issues arising are: capital maintenance for investor protection, particularly minority shareholders and outside creditors, governance of the organisation such as the decision-making process and the right to obtain redress, re-organisation and

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<sup>42</sup> Therese Chambers (2020) Unstable Coins: Cryptoassets, Financial Regulation and Preventing Financial Crime in the Emerging Market for Digital Assets. <https://www.fca.org.uk/news/speeches/unstable-coins>. Accessed 12 Nov 2020.

<sup>43</sup> Regulation (EU) No 648/2012 on OTC derivatives, central counterparties and trade repositories

<sup>44</sup> Regulation (EU) No 909/2014 of the European Parliament and of the Council of 23 July 2014 on improving securities settlement in the European Union and on central securities depositories; Deloitte (2019) Are token assets the securities of tomorrow?

<https://www2.deloitte.com/content/dam/Deloitte/lu/Documents/technology/lu-token-assets-securities-tomorrow.pdf>. Accessed 12 Nov 2020.

<sup>45</sup> PS20/10: Prohibiting the sale to retail clients of investment products that reference crypto-assets

<sup>46</sup> London Stock Exchange (2020) Depository Receipts: Guide to Depository Receipts on London Stock Exchange. <https://docs.londonstockexchange.com/sites/default/files/documents/dr-guide.pdf>. Accessed 12 Nov 2020.

<sup>47</sup> London Stock Exchange Group (2020) Being an AIM. <https://www.lseg.com/areas-expertise/our-markets/london-stock-exchange/equities-markets/raising-equity-finance/aim/being>. Accessed 12 Nov 2020.

<sup>48</sup> London Stock Exchange (2018) AIM Rules for Companies. <https://docs.londonstockexchange.com/sites/default/files/documents/aim-rules-for-companies-march-2018.pdf>. Accessed 12 Nov 2020.

<sup>49</sup> Deborah Demott (1985) Perspectives on Choice of Law for Corporate Internal Affairs. *Law and Contemporary Problems* 161-198.

dissolution of the organisation, and dispute resolution.<sup>50</sup> Modern company law accommodates various types of company, from closely-held to publicly-listed companies. Specific regimes have been created within the company law framework to service companies with different objectives and functions.<sup>51</sup> The aim is to ensure, on the one hand, that capital can continue to be aggregated efficiently through the collective effort of promoters, directors, shareholders, employees and creditors, and, on the other hand, that benefits can be shared equitably among them.<sup>52</sup> New methods, processes, and markets, have been developed to facilitate the aggregation of capital, including private placement,<sup>53</sup> direct listing,<sup>54</sup> initial public offering,<sup>55</sup> private equity,<sup>56</sup> and the newly emerged securities token offering (STO).<sup>57</sup> To ensure that benefits are shared equitably, various mechanisms have been introduced such as minority shareholder protection in closely-held companies, or corporate governance of listed and quoted companies. As well as these mechanisms, the takeover market has been developed as a way to monitor corporate performance rather than as a way to share the benefits of a company, mainly through the sale of the control premium to bidders.<sup>58</sup>

Including security tokens under the company law framework poses a manageable legal risk for uncertainty, but the problem is whether it would defeat the prime purpose of issuing asset tokens,<sup>59</sup> namely to ensure efficient capital aggregation and equitable sharing of benefits. In many STO projects, security tokens are offered on the open market to anyone who can access the internet; issue and purchase do not need the traditional financial intermediaries.<sup>60</sup> However, under the current company law framework, only certain companies can issue

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<sup>50</sup> Neal Watson and Beliz McKenzie (2019) Shareholders' Right in Private and Public Companies in the UK (England and Wales) [https://uk.practicallaw.thomsonreuters.com/5-613-3685?transitionType=Default&contextData=\(sc.Default\)&firstPage=true](https://uk.practicallaw.thomsonreuters.com/5-613-3685?transitionType=Default&contextData=(sc.Default)&firstPage=true). Accessed 07 July 2020.

<sup>51</sup> Harvard Law School Forum on Corporate Governance (2016) Principles of Corporate Governance. <https://corpgov.law.harvard.edu/2016/09/08/principles-of-corporate-governance/>. Accessed 07 July 2020.

<sup>52</sup> Paul Davies (2000) The Board of Directors: Composition, Structure, Duties and Powers (Company Law Reform in OECD Countries: A Comparative Outlook of Current Trends).

<sup>53</sup> Andrew Baum (2020) The Future of Real Estate Initiative. <https://www.sbs.ox.ac.uk/sites/default/files/2020-01/Tokenisation%20Report.pdf>. Accessed 07 July 2020.

<sup>54</sup> Ran Ben-Tzur and James Evans (2019) The Rise of Direct Listings: Understanding the Trend, Separating Fact from Fiction. <https://ncfacanada.org/the-rise-of-direct-listings-understanding-the-trend-separating-fact-from-fiction/>. Accessed 07 July 2020.

<sup>55</sup> Ryan Zullo (2020) Can Tokenisation Fix the Secondary IPO Market? <https://www.eisneramper.com/tokenization-secondary-ipo-catalyst-0420/>. Accessed 07 July 2020.

<sup>56</sup> 'The Tokenisation of Financial Market Securities – What's Next?', (in Research Report by Greenwich Associates: "Security Tokens: Cryptonite for Stock Certificates" (2019) <https://www.r3.com/wp-content/uploads/2019/10/R3.Tokenization.Financial.Market.Securities.Oct2019.pdf>. Accessed 07 July 2020.

<sup>57</sup> Deloitte (2019) Are Token Assets the Securities of Tomorrow? <https://www2.deloitte.com/content/dam/Deloitte/lu/Documents/technology/lu-token-assets-securities-tomorrow.pdf>. Accessed 07 July 2020.

<sup>58</sup> David Kershaw, Principles of Takeover Regulation (1<sup>st</sup> edn, Oxford University Press 2018) 44.

<sup>59</sup> Initial Coin Offerings: Issues of Legal Uncertainty Report (2019) <https://www.comsuregroup.com/news/initial-coin-offerings-issues-of-legal-uncertainty-report-initial-coin-offerings-30-july-2019/>. Accessed 09 July 2020; Ross Buckley et al (2020) TechRisk' 2020 Singapore Journal of Legal Studies 1: 35.

<sup>60</sup> Jovan Ilic (2019) Security Token Offerings: What are They, and where are They Going in 2019? <https://medium.com/mvp-workshop/security-token-offerings-sto-what-are-they-and-where-are-they-going-in-2019-cc075aea6313>. Accessed 07 July 2020.

securities to the general public,<sup>61</sup> needing, for example, a clean three-year trading record.<sup>62</sup> Furthermore, the corporate governance rules in company law and the Corporate Governance Code place additional requirements on issuers who are often not able to afford the expense of governance services such as legal, compliance and auditing costs.<sup>63</sup> Although ‘code-as-law’ seems to be able to mitigate some of these costs through automation,<sup>64</sup> many areas would still require human intervention, especially where cognitive judgement is required to interpret rules that are based on policy objectives, or where there are different acts to be balanced against one another.<sup>65</sup> The reason that STO is attractive to legitimate businesses is its ability to reach the entire internet community without infrastructure obstacles or national boundaries.<sup>66</sup> Bringing them under the current company law framework would compromise this benefit. As an example, the US’s Howey test when applied to DAO (an STO project)<sup>67</sup>, hinders development in security token finance, and encourages underground STO markets.<sup>68</sup> While many countries have created a specific legal and regulatory regime for STO and have provided trading platforms for the investment community, none has been successful.

## Par value and no-discount rule

Under the UK Companies Act 2006, each share must have a face value, the so-called par value<sup>69</sup>. A share cannot be issued below its face value and cannot be issued at a discount. This no-discount rule is to ensure that both shareholders and creditors are protected as capital providers<sup>70</sup>. The amount raised must be kept in a separate account and be treated as capital in the balance sheet.

In an STO, a token can be issued without a face value and its value is determined purely through negotiation between the parties in the market i.e. the issuer of the tokens and the buyer. The capital raised, whether cash or another type of crypto-currency or crypto-asset, does not need to be put in a special account or to be treated as a non-distributable asset. This substantially reduces the protection offered to shareholders or creditors when a business

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<sup>61</sup> Section 755 of Companies Act 2006 provides that ‘a private company limited by shares or limited by guarantee and having a share capital must not; (a) offer to the public any securities of the company, or (b) allot or agree to allot any securities of the company with a view to their being offered to the public.’

<sup>62</sup> Listing Rules 6.3.1R, FCA.

<sup>63</sup> OECD (2014) Risk Management and Corporate Governance. <http://www.oecd.org/daf/ca/risk-management-corporate-governance.pdf>. Accessed 07 July 2020.

<sup>64</sup> Gabrielle Patrick and Anurag Bana (2017) Rule of Law Versus Rule of Code: A Blockchain-Driven Legal World’, (IBA Legal Policy & Research Unit Legal Paper).

<sup>65</sup> Smart Contract Alliance (2018) Smart Contracts: Is the Law Ready? <https://lowellmilkeninstitute.law.ucla.edu/wp-content/uploads/2018/08/Smart-Contracts-Whitepaper.pdf>. Accessed 07 July 2020.

<sup>66</sup> Deloitte (2019) Are Token Assets the Securities of Tomorrow? <https://www2.deloitte.com/content/dam/Deloitte/lu/Documents/technology/lu-token-assets-securities-tomorrow.pdf>. Accessed 07 July 2020.

<sup>67</sup> *SEC v. W.J. Howey Co.*, 328 U.S. 293 (1946).

<sup>68</sup> Lennart Ante and Ingo Fiedler (2019) Cheap Signals in Security Token Offerings’ (Blockchain Research Lab Working Paper Series No 1) <https://www.blockchainresearchlab.org/wp-content/uploads/2019/07/Cheap-Signals-in-Security-Token-Offerings-BRL-Series-No.-1-update3.pdf>. Accessed 07 July 2020.

<sup>69</sup> Section 540, Chapter 1 of Companies Act 2006.

<sup>70</sup> Section 580, Chapter 1 of Companies Act 2006.



becomes insolvent and there is no reserve available to investors<sup>71</sup>. Without this protection, any capital raised can also be more easily returned to the investors, thus creating a major risk of asset stripping. As there is no value attached tokens and repurchase can be through a one-to-one negotiation, the repurchase price can be higher than the issuing price, at the expense of other investors. There are jurisdictions, e.g. Delaware in the US, that do not require par value on a share<sup>72</sup>, but in this case shareholders are protected by stronger statutory claims against boards of directors<sup>73</sup>. As will be discussed later, there are no clear legal claims, procedures, or appropriate forums for token holders to hold the agents of an organisation legally accountable<sup>74</sup>. Par value and the no-discount rule reduce the likelihood of management malpractice, reduce agency costs, and provide a benchmark for other safeguards on capital maintenance and investor protection.

### **Valid Consideration for the token's issues**

The UK Companies Act 2006 also provides detailed rules on the considerations for shares issued by the companies<sup>75</sup>. For public companies, shares must be paid for with cash, while non-cash consideration, such as contract performance, must be evaluated and certified by auditors<sup>76</sup>.

In an STO, the organisation may argue that it is not a public company so the rules on consideration do not apply. It may argue that crypto-currency is a cash consideration, and hence require no further evaluation or certified report by auditors<sup>77</sup>. This increases the risk of fraud, market manipulation, and misrepresentation in an STO. Investors could mistakenly believe that the process is transparent on the blockchain without knowing what is required of the issuers. Since the issuers can continue issuing more tokens on the blockchain, the participants could be misled into believing that the company has adequate assets, based on the capital raised through previous issuances. However, the participants cannot know whether the capital has been returned to the investors or whether the cash paid in with a type of crypto-currency such as Bitcoin (an unstable coin) is of the same value as the consideration requested for the new issuance. This can lead to unfair and unequal treatment among shareholders who should be able to bring a claim based on S 994 of the Unfair Prejudice claim. However, shareholders may encounter several problems in accessing the appropriate forum and its remedies. For the latter, since there is no benchmark provided for the consideration, the buyout right provided by S996 (2)(e) CA 2006 is not adequate to address losses.

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<sup>71</sup> OECD (2019), Initial Coin Offerings (ICOs) for SME Financing. [www.oecd.org/finance/initial-coin-offerings-for-sme-financing.htm](http://www.oecd.org/finance/initial-coin-offerings-for-sme-financing.htm). Accessed 12 Nov 2020.

<sup>72</sup> Bonbright, James (1924) The Danger of Shares Without Par Value. *Columbia Law Review* 24 (5): 449-468.

<sup>73</sup> Atkins, Peter et al (2020) Directors' Fiduciary Duties: Back to Delaware Law Basics. <https://www.skadden.com/insights/publications/2020/02/directors-fiduciary-duties>. Accessed 12 Nov 2020.

<sup>74</sup> Jevremovic, Nevena (2019) 2018 In Review: Blockchain Technology and Arbitration. *Kluwer Arbitration Blog*. <http://arbitrationblog.kluwerarbitration.com/2019/01/27/2018-in-review-blockchain-technology-and-arbitration/>. Accessed 12 Nov 2020.

<sup>75</sup> Section 593-597, Chapter 1 of Companies Act 2006.

<sup>76</sup> Section 580-592, Chapter 1 of Companies Act 2006.

<sup>77</sup> Farras, Cristina and Salmeron, Adria (2018) From Barter to Cryptocurrency: A Brief History of Exchange. <https://www.caixabankresearch.com/en/economics-markets/monetary-policy/barter-cryptocurrency-brief-history-exchange>. Accessed 12 Nov 2020.

## **Allotment of tokens (s 517)**

Directors need powers to allot shares when authorised by shareholders at a general meeting. In UK companies, these powers must be renewed every year. In addition to the requirement of shareholder authorisation, directors must use their power of allotment solely for proper purposes.<sup>78</sup>

These property rights mean that shareholders are protected against share dilution that can affect their control rights (voting rights and economic right to receiving dividends) and residual rights if the company becomes insolvent. In some cases, company directors may allot shares to friends or family members who will support management moves to introduce measures that harm other existing shareholders, notably by reducing majority shareholders' control in the general meeting, entrenching management's position, or squeezing out minority shareholders. Hence, the power to allot shares must be specifically authorised by the existing shareholders, must be renewed with specifically authorised conditions, and must be exercised for a proper purpose that is subject to court scrutiny.

In an STO, businesses can issue tokens without these restrictions thus removing both the *ex ante* (shareholder authorisation) and *ex post* (court scrutiny) protection given to existing token holders. The business can issue tokens to specific persons or groups without existing token holders controlling the amount and timing of the issuance. Furthermore, the management can issue tokens merely to gain more support in the consensus voting structure or to increase the demand for an asset class such as the crypto-currency that is the required consideration for the issuance of the tokens.

## **Token buyback**

Under the UK Companies Act 2006, companies cannot buy back shares unless authorised to do so by the shareholders through a special resolution of a general meeting.<sup>79</sup>

These regulations make sure that there is no return of capital to shareholders and that companies do not use buyback to manipulate their market share price. There are also a number of safeguards in place against price manipulation and insider dealing in share buybacks that protect issuing companies, investors and the integrity of the market.

In an STO, the business can use buyback to return capital raised to investors. This can amount to unfair treatment of token holders who have not been offered the same chance to realise gains through the pre-emption right and it can also reduce the protection to creditors by decreasing the capital available to them if the business becomes insolvent. A buyback can also send the wrong signal to the market, especially to unsophisticated investors who may believe there is a demand for tokens issued by the business. A buyback programme can even be automated without adequate legal scrutiny on its procedures and purposes and, if its code

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<sup>78</sup> Bloomsbury Professional (2015) Directors' Duties: Scope of the Proper Purpose Doctrine. <https://law.bloomsburyprofessional.com/blog/directors-duties-scope-of-the-proper-purpose-doctrine>.

Accessed 12 Nov 2020.

<sup>79</sup> Section 658-659, Chapter 1 of Companies Act 2006.

is inaccessible to network participants, there is a real risk of fraud since funds raised by a new issuance can be used to buy back tokens of a previous issuance at no consideration or a much reduced one.

### **Pre-emption right (s561)**

A further protection mechanism for existing shareholders is contained in Section 561 of the UK Companies Act 2006. Before a company may allocate new shares, it must first offer shares on the same or more favourable terms to each shareholder who holds ordinary shares in the company, in an equivalent proportion to the shares already held in the company. Without such a right, shareholders' effective shareholding in the company would be reduced by the issue of the new shares. The intention is to protect existing shareholders against dilution of their holdings<sup>80</sup>. Irrespective of any dilution of the asset substance, a capital increase can also reduce the chance of making a profit if the new shares do not lead to an increase in profit, and a profit that is the same or only slightly higher is distributed among more shareholders. This right gives existing shareholders priority in benefitting from the company's IPO through any subsequent sale in the secondary market to realise gains. Without such a right, investors would be less willing to take the initial risk involved in the early stages of the business. In addition, investors would have no ex ante protection against a deliberate dilution of their control right in the company by the management.

In an STO, existing tokens do not have such a right to purchase newly issued tokens, either to take advantage of any demand for tokens in the secondary market, or against a potential abuse of power by the management. However, the pre-emption right can increase the cost of finance, particularly when a company needs immediate finance to take up a business opportunity, and also that its application can be time-consuming and costly. This increases the investment costs and risks to the initial token holders. Hence, under UK law there is new guidance on how such a right can be disapplied for public companies, along with restrictions on the frequency of disapplication and the number of new tokens that can be issued.

Do the benefits of disapplying a pre-emption right in an STO outweigh any additional costs and risks to existing token holders that the right may incur<sup>81</sup>? A pre-emption right enhances business transparency and empowers token holders to scrutinise and challenge the rationale of the issuance, and to take advantage of it, if outside investors benefitted at the expense of existing shareholders. For this reason, a right of first refusal should also apply to an STO and this benefit would be lost if the right were to be disapplied. However, it would be possible to integrate pre-emption rights into a smart contract which could speed up the current procedure since it would not be necessary to contact all the existing shareholders within a time limit. This would make offering pre-emption rights to existing shareholders more efficient, cheaper and less time consuming.

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<sup>80</sup> Awwad Amal (2013) Shareholders' Preemptive Rights in Listed and Closely Held Corporations and Shareholders' Protection Methods. [https://papers.ssrn.com/sol3/papers.cfm?abstract\\_id=2739375](https://papers.ssrn.com/sol3/papers.cfm?abstract_id=2739375). Accessed 12 Nov 2020.

<sup>81</sup> Ibid.

## Voting right

One of the most important protection mechanisms for shareholders is their voting right because it involves them in important corporate decisions.<sup>82</sup> These rights significantly affect the value of the shares issued as well as the value of the company and its corporate governance rating. A block of controlling shares is worth more than the aggregate of the fractional minority shares. When there is a transfer of corporate control, the purchaser needs, usually through negotiation, to pay for a control premium, rather than for the aggregate value of the number of shares based on the current market price of each share. This explains why bidders in a takeover incrementally purchase shares in the target in order to reduce the cost of the purchase.

However, in an ICO, voting rights may not be attached to the tokens, and if they are attached, they can be modified after issuance, with the knowledge and agreement of the token holders. It can happen that the 'white paper' did not clearly state what voting rights can be exercised for, for example authorising a derivative claim, or how the rights are to be exercised, and whether a quorum is required. The lack of rules poses a major risk to investors who can mistakenly believe that they have the same level of the protection in an ICO as they do under current company law, and that the business they have invested in operates under the normal corporate governance framework. Token holders may not have the proper forum to challenge management decisions or the validity of decisions taken by consensus. Even if it is assumed that voting rights would be automated according to a pre-determined code<sup>83</sup>, there is also the possibility of faults in the design of the code and this means that token holders may wish to challenge the validity of decisions reached under the consensus rules.

## Removal of management

The removal of directors is a corporate governance tool designed to ensure shareholder democracy and investor protection in a corporate business by giving shareholders the means to remove the management. The UK Companies Act 2006 provides a statutory regime through which shareholders can remove their board of directors.<sup>84</sup> For listed companies, further protection is given to shareholders by the requirement that the appointment of directors must be renewed annually<sup>85</sup>. This increases board accountability and reduces the agency costs incurred by mismanagement, board malpractice, or illegal behaviour by the board.

An STO company needs clear rules on how its management can be held accountable and can be replaced. While some STO organisations emphasize a democratic and autonomous

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<sup>82</sup> As a right of membership, the right to vote forms an ancillary component of the membership and cannot be separated from it, Karsten Heider, *Münchener Kommentar zum Aktienrecht* (2019, 45h Edition, Verlag C.H. BECK München) § 12 Rn. 6.

<sup>83</sup> Karen Yeung (2019) Regulation by Blockchain: The Emerging Battle for Supremacy between the Code of Law and Code as Law. *Modern Law Review* 82 (2). <https://doi.org/10.1111/1468-2230.12399>. Accessed 12 Nov 2020.

<sup>84</sup> Section 168 of Companies Act 2006.

<sup>85</sup> Watson Neal and McKenzie Beliz (2019) Shareholders' Right in Private and Public Companies in the UK (England and Wales). [https://uk.practicallaw.thomsonreuters.com/5-613-3685?transitionType=Default&contextData=\(sc.Default\)&firstPage=true](https://uk.practicallaw.thomsonreuters.com/5-613-3685?transitionType=Default&contextData=(sc.Default)&firstPage=true). Accessed 12 Nov 2020.

mechanism of governance,<sup>86</sup> exactly how their management will be brought to account or replaced remains unclear. Hence, the claim that the autonomous mechanism of governance is value-enhancing is in reality a regulatory vacuum. Without an effective mechanism to enable removal of those who act as agents of the token holders, there is a high risk of incurring agency costs by the organisation. The only option then left to token holders is the exit right – selling their tokens in the network. In the less transparent market of the blockchain network and without the support of trustworthy financial intermediaries to discover the price of the tokens, there might not be ready buyers who will offer a fair price to the token holders. Token holders may find themselves selling to the management and those in control at a value substantially below what they originally paid, either because the value of the organisation has gone down or, worse, through fraud.

### **Derivative action (ss260- 264)**

Derivative action is a procedural regime provided by the UK Companies Act 2006 to empower shareholders, particularly non-controlling shareholders, to hold the board to account and to obtain redress for the company through judicial assistance.<sup>87</sup> Shareholders can bring a derivative claim for breach of duties against the board of directors or against a third party implicated in the breach, or both.<sup>88</sup> However, in order to do so, shareholders must pass a resolution at a general meeting or make a claim on the basis that there is a fraud on the minority if a general resolution of a shareholder meeting cannot be secured.

In an STO, since there is no clear structure for initiating such an action, minority token holders are at grave risk of investment loss because judicial assistance is not available to them to hold the board to account and obtain redress such as compensation, account of profits, and other injunctive reliefs. There might not even be a legal person on whose behalf the token holders can bring claims against the board of directors. Whereas a shareholder resolution is one of the pre-requisites to initiating a claim under the Companies Act 2006, there is no forum for STO token holders to discuss and pass a resolution to bring such a claim. Even if this might have been pre-determined in the STO programme under the code-as-law, token holders may not have the knowledge or know-how to initiate it on the blockchain network or networks. The accountability of the board relies solely on the market as a monitoring mechanism. This gives opportunities for the board to extract rent for themselves through misuse of business opportunities or insider dealing at the expense of investors.

### **Insider dealing**

Company directors have constant contact with price-sensitive information that is not disclosed to investors or the public, and they can profit from trading in the company's

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<sup>86</sup> Morrison Robbie, Mazey Matasha and Wingreen Stephen (2020) The DAO Controversy: The Case for a New Species of Corporate Governance? <https://doi.org/10.3389/fbloc.2020.00025>. Accessed 12 Nov 2020.

<sup>87</sup> Section 260 of Companies Act 2006.

<sup>88</sup> Carsten A Paul, 'Derivative Actions under English and German Corporate Law - Shareholder Participation between the Tension Filled Areas of Corporate Governance and Malicious Shareholder Interference' (2010) 7 ECFR 81, 87.

securities using such information<sup>89</sup>. For this reason, insider dealing is deemed a criminal offence under UK law as it harms both the company and the market. It is also immoral to engage in insider dealing behaviour such as dealing, encouraging others to deal, and disclosing insider information without authority. There are also compliance requirements in place to prevent management from misusing corporate information for its own benefit in an IPO, a share buyback<sup>90</sup>, a takeover or a merger<sup>91</sup>.

In an STO, there is a greater risk that the management or insiders can profit from price sensitive information that is not known to other investors or the public. Unless dealing in tokens with inside information is made a criminal offence, and unless systems and controls to prevent such an offence are introduced, the STO market will be tainted.<sup>92</sup> To increase the level of market integrity and investor confidence, it is imperative that insider dealing is eliminated from STO markets<sup>93</sup>. However, in the decentralised business structure proposed in DAO, it would be difficult to implement traditional systems and controls that have been designed for a centralised organisational system. It would also be difficult to identify a non-public inside source within a de-centralised/distributed organisation.

### **Shareholder transparency and Data Protection**

Transparency of shareholder ownership aims to combat money laundering<sup>94</sup>, and can be achieved more effectively in an STO market that relies on a private or hybrid blockchain. With distributed ledger technology, shareholder ownership data can be recorded, allowing those with permission to access the information. The information is both current (almost real time) and historical, and is immutable once input into the system. Even if it is not tamper-proof, it is tamper-evident. This enhances compliance with anti-money laundering law that requires companies to maintain a register of information about persons with significant control (PSC)<sup>95</sup> – i.e. who own 25 % of the shares or votes<sup>96</sup> - or who can exercise real and actual control in the company.<sup>97</sup> In addition to fulfilling this legal requirement, the blockchain and smart

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<sup>89</sup> Gibbon Nick et al (2017) Corporate Governance and Directors' Duties in the UK.

[https://www.dacbeachcroft.com/media/902386/uk\\_corporate-governance-and-directors-duties\\_3-597-4626.pdf](https://www.dacbeachcroft.com/media/902386/uk_corporate-governance-and-directors-duties_3-597-4626.pdf). Accessed 12 Nov 2020.

<sup>90</sup> Haw In-Mu et al (2015) Insider Trading Restrictions and Share Repurchase Decisions: International Evidence. [http://www.fmaconferences.org/Orlando/Papers/Insider\\_trading\\_and\\_repurchase.pdf](http://www.fmaconferences.org/Orlando/Papers/Insider_trading_and_repurchase.pdf). Accessed 12 Nov 2020.

<sup>91</sup> Agrawal Anup and Nasser Tareque (2012) Insider Trading in Takeover Targets. *Journal of Corporate Finance* 18: 598-625.

<sup>92</sup> Zetsche, Dirk Andreas et al (2017) The Distributed Liability of Distributed Ledgers: Legal Risks of Blockchain. *University of Illinois Law Review* 2017-2018.

<sup>93</sup> Anderson John (2018) Insider Trading and the Myth of Market Confidence. *Washington University Journal of Law and Policy* 56: 1-16.

<sup>94</sup> Transparency International UK (2019) Beneficial ownership transparency.

<https://www.wiltonpark.org.uk/wp-content/uploads/WP1654-Beneficial-Ownership-Transparency.pdf>. accessed 12 Nov 2020; Department for Business Innovation & Skills, Transparency & Trust: Enhancing the transparency of UK Company ownership and increasing trust in UK business (Government response, April 2014); Department for Business Innovation & Skills, Transparency & Trust: Enhancing the transparency of UK Company ownership and increasing trust in UK business (Government response, April 2014)

<sup>95</sup> Section 21A of Companies Act 2006.

<sup>96</sup> PCS schedule 1A Part 1 and 2, Companies Act 2006.

<sup>97</sup> PCS schedule 1A Part 1 and 2, Companies Act 2006; S 790K, Companies Act 2006

contract technology can also facilitate effective e-voting.<sup>98</sup> This enables a company to collect information on investors' voting patterns on issues such as the election and re-election of directors, directors' remuneration, issuance of new security tokens, approval of dividends to be distributed, or the acquisition and sale of major businesses assets<sup>99</sup>. Investors' behaviour on corporate governance issues will also be evident and this can reveal whether institutional investors are fulfilling their stewardship obligations to clients<sup>100</sup>, or if they are consistent in their commitment to corporate governance. Such information can be important for existing and future investors when deciding to purchase tokens, exercise their governance rights, or deciding to exit the company.

Personal information stored on the blockchain, be it personal or behavioural data, can be of value to data companies, public authorities, researchers, market competitors, tech companies, and the issuing companies' management. Although personal data should belong to the data subject according to General Data Protection Regulation (GDPR)<sup>101</sup> which gives data subjects a number of rights in relation to their data, securities law and company law have not yet systemically recognised the data right of investors. For instance, platform providers can process data to provide further algorithm-based products and services which might be discriminatory to investors,<sup>102</sup> prejudicial to STO issuers, or damaging to market integrity. Even though there are FCA rules regulating algorithm trading,<sup>103</sup> the current laws do not address the issues of Big Data which aggregates different types of personal information. Trading data used to develop algorithms often does not give rise to personal data protection issues because the current member-based trading and intermediated securities market structure enables privacy protection.<sup>104</sup> In a disintermediated STO market, data becomes not only an asset in itself<sup>105</sup> but its protection is relevant to investors' political and governance rights. Investors, as data subjects, should be able to decide who can control and process their data, and how. In law, the company, as a legal person, can hold investors' data. But, it may only do so with the consent of the investors and only process the data for legitimate purposes. It may not use data to gain profits or other benefits without the investors' consent. Internally,

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<sup>98</sup> Spencer Nord (2019) Blockchain Plumbing: A Potential Solution for Shareholder Voting. U Pa J Bus L 29: 706-710; Section 333 of Companies Act 2006.

<sup>99</sup> Donald Pierce (2019) Protecting the Voice of Retail Investors: Implementation of a Blockchain Proxy Voting Platform' (2018-2019) Rutgers Bus LJ 14:1, 9

<sup>100</sup> David Yermack (2017) Corporate Governance and Blockchains. Review of Finance 21(1): 7, 23

<sup>101</sup> Regulation (EU) 2016/679 of the European Parliament and of the Council of 27 April 2016 on the protection of natural persons with regard to the processing of personal data and on the free movement of such data.

<sup>102</sup> Article 21 of Charter of Fundamental Rights.

<sup>103</sup> Article 17 of MiFID II; FCA (2018) Algorithmic Trading Compliance in Wholesale Markets.

<https://www.fca.org.uk/publication/multi-firm-reviews/algorithmic-trading-compliance-wholesale-markets.pdf>. Accessed 9 June 2020.

<sup>104</sup> Keijser, Thomas and Mooney, Charles (2019) Intermediated Securities Holding Systems Revisited: A View Through the Prism of Transparency. In Intermediation and Beyond (L Gullifer & J Payne eds., Hart Publishing, 2019, Forthcoming)., U of Penn, Inst for Law & Econ Research Paper No. 19-13.

<https://ssrn.com/abstract=3376873>; Parliament and Council Directive (EU) 2017/828 of 17 May 2017 amending Directive 2007/36/EC as regards the encouragement of long-term shareholder engagement [2017] OJ L 132

<sup>105</sup> World Economic Forum (2011) Personal Data: The Emergence of a New Asset Class

[https://iapp.org/media/pdf/knowledge\\_center/WEF\\_ITTC\\_PersonalDataNewAsset\\_Report\\_2011.pdf](https://iapp.org/media/pdf/knowledge_center/WEF_ITTC_PersonalDataNewAsset_Report_2011.pdf); Jack Martin (2020) AI-Blockchain Platform Creates Digital Assets From Personal Data (JUL 17, 2020) <https://cointelegraph.com/news/ai-blockchain-platform-creates-digital-assets-from-personal-data>. Accessed 12 Nov 2020.

the management cannot use the data to manipulate the voting process and should not disclose information about individual shareholders' voting behaviour to majority shareholders without their consent.<sup>106</sup> If the management gives advice to specific shareholders based on their past corporate governance activities, e.g. voting behaviour, they would owe a number of fiduciary duties to them such as the duty to act in their best interest, the duty to avoid conflicts of interest, and the duty to act in good faith.<sup>107</sup> By using their data, the management also owes a duty to exercise reasonable care, skill and diligence.<sup>108</sup> How should such duties be translated into law for the protection of token holders in the STO market? Investor's data should be treated as an economic right (like a dividend) if the company benefits from the dataset (making profits or reducing cost). And in addition, the governance code for STO issuers should specifically include investors' data-based governance rights.

## **Recommendation**

### *Protection of the new market space*

As discussed, the current securities law can be made to apply to the STO market through extending the scope of 'security' to include security tokens. And if so, securities market laws that were designed to protect investors and to ensure market integrity must also be made apply to the STO market. The Prospectus regime and the continuing disclosure obligations, that are designed to address asymmetric information should also apply to the STO market. As security tokens are recognised as a security under both UK and EU laws, there is no major difficulty in applying market conduct rules to the STO market but the question is whether bringing STO into a regulatory framework that has been designed for an intermediated securities market and which relies on financial intermediaries to perform the market gatekeeping role, would still serve the objective of access to finance that the STO market wishes to achieve. Financial intermediaries provide advice on the processes of the IPO, recommend the price of the securities issued after exercises such as 'market sounding', and are involved in the wholesale underwriting and retail broker-dealing markets. Because the structure of the current securities law has been shaped by this intermediated market space, the law emphasises the function of intermediaries as market gatekeepers for liquidity, safety, integrity, and functionality. In addition to regulating issuers, the conduct of intermediaries is

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<sup>106</sup> Article 6 (1) (a) of GDPR.

<sup>107</sup> Black Bernard (2001) The Principal Fiduciary Duty of Boards of Directors. Presentation at Third Asian Roundtable on Corporate Governance.

<http://www.oecd.org/corporate/ca/corporategovernanceprinciples/1872746.pdf>. Accessed 12 Nov 2020.

<sup>108</sup> ICO (2017) Guide to the General Data Protection Regulation. <https://ico.org.uk/media/for-organisations/guide-to-the-general-data-protection-regulation-gdpr-1-0.pdf>. Accessed 12 Nov 2020.



the focus of regulation through detailed rules in MiFIDII<sup>109</sup>, AIFMD<sup>110</sup>, EMIR<sup>111</sup>, CSDR<sup>112</sup>, and MAR<sup>113</sup>. These rules are necessary to protect clients' interests as well as the interest of the market intermediaries. The cost of compliance with these rules makes it less likely for smaller businesses to be able to access the investing public. While the disclosure regime is aimed at protecting end investors, the involvement of financial intermediaries in the wholesale market means that some costs would fall on them.

Whether the disclosure regime should be aimed at protecting end investors or issuers, or at covering the costs of financial intermediaries, needs to be investigated further. But, for an STO on the blockchain aiming at accessing the investing public directly, the current securities markets law and regulation are inappropriate. Current law is adequate to protect the investing public, but an unintended consequence of the cost of compliance, is to hinder financial inclusion to issuers and the investing public. Start-up companies do not have the means to go through the IPO process, and the majority of the investing public (retail investors) cannot afford shares in the IPO. STO issuers should comply with a disclosure regime in order to address the asymmetric information problem, but they should do so through a specific enabling regime that allows them access to a public who can invest with confidence. This does not imply that no intermediary could act as a trusted third party to facilitate the processes and provide safeguards because trusted third parties are able to provide a more streamlined process using the available technologies such as smart contract, blockchain, algorithms analytics, and automation in order to reduce transaction costs. Market supervision could also be included using technology to guard against market manipulation.

### *Governance right*

Current company law protects investors against potential risks to their economic (monetary) and political rights, and security token holders need to be given equivalent protection if the STO market is to develop successfully. In devising such protection, we need to be clear about the purpose of these legal interventions. Is it to provide an organisational structure that reduces the time of negotiation between token holders and management? Is it to provide a structure that encourages innovation so that the STO market can compete with more traditional markets? Is it to reduce the negative way other stakeholders can be affected by dealings in the STO market? Is it to create a power balance within organisations and associations to reflect a political ethos? Or do we see STO issuers as state sanctioned entities, carrying with them a wider state responsibility? The answers to these questions must be agreed if the law is to provide the default position for parties to develop their own structure and to stipulate what laws should be mandatory, and what enforcement mechanisms and

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<sup>109</sup> Directive 2014/65/EU of the European Parliament and of the Council of 15 May 2014 on Markets in Financial Instruments Directive 2002/92/EC and Directive 2011/61/EU.

<sup>110</sup> Directive 2011/61/EU of the European Parliament and of the Council on Alternative Investment Fund Managers.

<sup>111</sup> Regulation (EU) No 648/2012 of the European Parliament and of the Council of 4 July 2012 on OTC Derivatives, Central Counterparties and Trade Repositories.

<sup>112</sup> Regulation (EU) No 909/2014 of the European parliament and of the Council of 23 July 2014 on Improving Securities Settlement in the European Union and on Central Securities Depositories.

<sup>113</sup> Regulation (EU) No 596/2014 of the European Parliament and of the Council of 16 April 2014 on Market Abuse (Market Abuse Regulation) and Repealing Directive 2003/6/EU of the European Parliament and of the Council Commission Directives 2003/124/EC, 2003/125/EC and 2004/72/EC.

consequential remedies to breaches of the laws are suitable for protecting token holders' interests. The analysis given here suggests that current company law should not apply to STO entities, even though a company wishing to issue tokenised securities on the blockchain may find it easy to do so in terms of compliance. The technology available should make compliance more cost-effective and should have a transformative effect on the legal model. Corporate law scholars have been debating the legal nature of corporation and shares, and STO provides us with an opportunity to think anew about connecting with the disconnected and the excluded. This is reminiscent of the time when the corporate limited liability principle was introduced into the UK, enabling capital to be amassed in a way that broke the trade monopoly of the land-owning class. The fourth industrial revolution that we are now experiencing allows new types of entity to re-create capital and distribute wealth in a way that competes with multinational companies who use mergers and acquisitions to drive out market competition. Is it desirable to see merger and acquisition activities in the STO market similar to those that modern company law has been facilitating? This forces us to re-think the relationship between token holders and the issuing entity. Should token holders be the legal owners of the entity and should the management owe direct duties to them? What is the process for dissolving the entity? There is also the opportunity to make the issuing entity a nexus of contract, bringing excluded stakeholders such as the employees, consumers, and interested community stakeholders into the network.

#### *New value and governance right*

Traditionally, data protection law stands outside capital market regulation and company law. Capital market law focuses on investor protection, market integrity, and market safety to ensure market confidence, while company law focuses on economic rights (liquidity right, credit right and dividend right) and political rights (right to vote, right to information, and right to redress). Data protection law relates to an individual investor's personal information and the issuers' responsibility with respect to information about investors and former investors. Personal information is not to be treated as a company asset and is protected by the duty of confidentiality that is owed by a company to individual investors. Software has been developed that identifies beneficial shareholders in a company using publicly available data. This can help achieve the objective of transparency about shareholder ownership and is able to combat money laundering. STO on the blockchain can make such data readily available not only to companies, but also to other participants such as token holders in the same entity or to third parties. However, although personal data is an asset belonging to individuals, when aggregated impersonally it can create valuable Big Data. Individual identity information and behavioural data can be useful for developing analytics that allow an issuing entity or management to target particular kinds of people in order to raise capital, to understand their voting behaviour, and to know when they are likely to exit an organisation or project. This means that data rendition, data surplus, surveillance capitalism and behavioural manipulation constitute risks in the STO market. Yet, the current capital markets law and company law do not focus on data issues because, under the current intermediated financial market structure, personal data rests with the intermediaries at different layers. Issuing companies do not necessarily have full knowledge of the identity of their shareholders, while intermediaries, such as trust banks or asset managers, often hold securities (shares) as legal owners on behalf of their immediate clients who, in turn, may also hold securities as an intermediary for their clients. Hence, data is not considered as an asset and an investor's data

is not included within investor protection in securities market law. Since a personal data right is not attached to a share as recognised by company law, investors cannot take dividends derived from it. It is also conceivable that voting information could be used to analyse investor behaviour and to provide proxy advisory services. If so, misuse of that data can amount to an interference with the investors' governance right. This is an area that company law needs to address.

## **Conclusion**

The article discusses the importance of embedding security tokens in the law in order to provide investor confidence. However, current law and regulation should not apply to the STO market if it is to achieve its intended purpose of increasing access to finance. An STO is not an IPO on a smaller scale. To have a transformative effect, the STO market needs to emphasise its decentralised and disintermediated market structure that distinguishes it from the IPO market. Despite this, current law and regulation regime for IPOs remains a useful tool to examine market structure, to identify market risks involved and the ways in which those risks can be mitigated. Company law helps to identify risks to investors' economic and political rights, and the discussion of UK company law given here provides benchmarks for the development of smart contracts in self-governing organisations. Finally, an investor's data right should be recognised as both an economic and a political right. Data dividends should be distributed to security token holders and data governance should consider the power aspect of the decision-making process. Centralised management should no longer be allowed monopolise information.