A longitudinal investigation into the relative age effect in an English
 professional football club: Exploring the 'underdog hypothesis'

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16 The relative age effect (RAE) refers to the bias influence of birthdate distribution, with 17 athletes born later in the selection year being under-represented in talent development 18 systems. However, despite their recruitment constraints at youth level, the 'underdog 19 hypothesis' (UH) has shown that younger birth quarter (BQ) athletes are over-20 represented among those who successfully transition from youth systems to senior 21 professional status. Accordingly, the purpose of this study was twofold; 1) to provide 22 further test of the RAE over twelve seasons (n=556), and 2) to examine the BQ of 23 professional contracts awarded to academy graduates at an English professional football 24 club over eleven seasons (n=364). Significantly skewed (P<0.001) birthdate distributions 25 were found for academy players (BQ1 *n*=224: BQ2 *n*=168; BQ3 *n*=88; BQ4 *n*=76). The 26 distribution from academy graduates was also significantly skewed for professional 27 contracts awarded (P=0.03), with greater BQ4 representation (n=8) compared to other 28 BQs (BQ1 *n*=5; BQ2 *n*=8; BQ3 *n*=6). These findings suggest that the RAE continues to 29 manifest within an academy setting. Interestingly however, the UH shows BQ4s were 30 approximately four times more likely to achieve senior professional status compared to 31 BQ1s. Implications for talent identification and development in football are discussed.

Keywords: Relative age effect; Underdog hypothesis; Youth football academy; Youth
 soccer; Talent identification; Talent development

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### 35 Introduction

36 The aim of a football academy is to recruit young players with the potential to be developed 37 into professional football players, in order to achieve both sporting and financial success (Gonaus & Muller, 2012). It is therefore important to identify early predictors of long-term 38 39 success so that the most highly talented youth football players receive continued support from a young age to achieve their potential (Stratton, Reilly, Williams, & Richardson, 2004). 40 41 However, the complex nature of the talent development process, coupled with the holistic 42 characteristics that are associated with superior development and the successful transition from 43 youth academy level to senior professional status, suggests that the application of the early 44 predictors is often flawed and subject to biases which limits academies' success in meeting 45 their stated aims (Forsman, Blomqvist, Davids, Liukkonen, & Konttinen, 2016; Kelly, Wilson, 46 & Williams, 2018; Sarmento, Anguera, Pereira, & Araujo, 2018).

One such bias is the influence of selection and progression through birthdate 47 48 distribution; known as the relative age effect (RAE) (Barnsley, Thompson, & Barnsley, 1985). 49 The RAE signifies that children born in the first six months of the selection year are 50 significantly over-represented in youth team selection (Helsen, van Winckel, & Williams, 51 2012). Research has consistently shown that young athletes who are born early in the selection 52 year have a distinct advantage through being older, bigger, faster, stronger, and more mature, 53 thus are more likely to be perceived as 'talented' and subsequently selected for talent 54 development programmes (Baxter-Jones, 1995; Gil et al., 2014; Gil, Ruiz, Irazusta, Gil, & 55 Irazusta, 2007; Musch & Grondin, 2001; Wattie, Schorer, & Baker, 2015). The RAE is almost 56 ubiquitous in youth sport, having been demonstrated in athletics (Hollings, Hume, & Hopkins, 57 2014), Australian rules football (van Der Honert, 2012), baseball (Grondin & Koren, 2000; Nakata & Sakamoto, 2013), basketball (Delorme & Raspaud, 2009), cricket (Edwards, 1994; 58 59 McCarthy, Collins, & Court, 2016), dance (van Rossum, 2006), ice hockey (Nolan & Howell,

2010; Turnnidge, Hancock, & Cote, 2014), rugby league (Till et al., 2010), rugby union
(McCarthy & Collins, 2014; McCarthy et al., 2016), swimming (Cobley et al., 2018), and tennis
(Dudink, 1994; Ulbricht, Fernandez-Fernandez, Mendez-Villanueva, & Ferrauti, 2015)
(amongst others).

64 In 'elite' youth football specifically, birthdate distribution also has a significant impact 65 on player identification and development (Barnsley, Thompson, & Legault, 1992; Glamser & Vincent, 2004; Gonzalez Bertomeu, 2018; Gonzalez-Villora, Pastor-Vicedo, Cordente, 2015; 66 67 Helsen et al., 2012; Helsen, Hodges, van Winckel, & Starkes, 2000; Helsen, van Winckel, & 68 Williams, 2005; Massa et al., 2014; Meylan, Cronin, Oliver, & Hughes, 2010; Musch & Hay, 69 1999; Padron-Cabo, Rey, Luis Garcia-Soidan, & Penedo-Jamardo, 2016; Votteler & Honer, 70 2014, 2017; Williams, 2010). For example, in a Europe-wide study, Helsen et al. (2005) found 71 an over-representation of players born in the first birth quarter (BQ) in both national and 72 professional youth selections across all age groups (cf. Doyle & Bottomley, 2018; Gonzalez-73 Villora et al., 2015). In Brazil, Massa et al. (2014) found a similar effect in a single professional 74 football club. In fact, a strong RAE in youth football has been established in America, 75 Australia, Brazil, Germany, and Japan (amongst others), suggestive of a consistent global effect 76 that is independent of the specific cut-off dates used to define the sporting year across countries 77 (Votteler & Honer, 2014, 2017; Glamser & Vincent, 2004; Musch & Hay, 1999).

These research studies highlight the limitations of the selection process within youth football, which restrict the opportunities for players born late in the sporting year (Meylan et al., 2010). The potential cost of missing this talent may be hard to calculate accurately, but what can be investigated is the degree to which late BQ players who do make it into an academy make the successful transition into senior professional football. McCarthy and Collins (2014) discovered that late-birth players actually achieved more senior professional contracts compared to their older peers in a major English rugby union academy, subsequently 85 suggesting this may be due to the relatively younger players developing superior psychological 86 skills and technical expertise to compensate for their early physical disadvantage. This has been 87 further supported in professional cricket (McCarthy et al., 2016), professional ice hockey 88 (Gibbs, Jarvis, & Dufur; 2012; Fumarco, Gibbs, Jarvis, & Rossi, 2017), and professional rugby league (Till, Cobley, Morley, O'Hara, Chapman, & Cooke, 2016). For instance, Till et al. 89 90 (2016) highlighted how relative age influenced the percentage of rugby league academy players 91 attaining professional status, with chronologically younger players achieving a greater total 92 (BO2 = 8.5% versus BO4 = 25.5%). In professional ice hockey, Fumarco et al. (2017) reported 93 that players born in BQ4 score more and demand higher salaries compared to those born in 94 BQ1, whilst Gibbs et al. (2012) have also revealed that the average career duration is longer 95 for players born later in the selection year. Gibbs et al. (2012) further proposed an 'underdog 96 hypothesis' (UH), whereby being a younger BQ essentially facilitates long-term development 97 by necessitating them to overcome the odds of the RAE, through being challenged by their 98 older and more advanced peers.

99 From a football perspective, whilst the RAE has been extensively examined, research 100 often focuses on the older age groups within 'youth' settings (i.e., under-19) at top European 101 clubs or countries (cf. Doyle & Bottomley, 2018; Gonzalez-Villora et al., 2015; Padron-Cabo 102 et al., 2016). However, it is important to appreciate that professional status can be achieved at lower league levels, whilst the recruitment of BQs throughout the development process (i.e., 103 104 under-9 to under-18) must also be considered to examine the extent to which the RAE is rooted. 105 The status of professional football academies must also be acknowledged whilst examining the 106 RAE, as external validity from the existing research that often captures higher category 107 standings may be questioned for lower category equivalents. For instance, differences in BQ 108 recruitment may be apparent as a result of greater monetary outlay and the subsequent access 109 and opportunities that are provided to young players.

110 It is evident that there is a complicated relationship between the BQ a player is born in, 111 their opportunities to be selected into a talent development programme, and their chances of 112 successfully transitioning from such a programme. To the authors' knowledge, there are no 113 studies that have investigated the UH within a Category 3 academy and Tier 4 English 114 professional football club. Therefore, the aim of this study was twofold; 1) to examine the RAE 115 in a Category 3 academy, and 2) to test the UH by examining the BQ of academy graduates 116 and the subsequent professional contracts awarded at a Tier 4 English professional football 117 club.

## 118 Methods

## 119 Participants

120 For Part 1, to examine the existence of the RAE, 556 participants were included who were 121 either current or previously registered academy players. The oldest players were born in 1989 122 and the youngest born in 2008, which includes data across twelve seasons. For Part 2, to examine the possibility of the UH, 364 participants were included who were previously 123 124 registered academy players, to assess which graduates achieved a senior professional contract 125 at aged 18 years across eleven seasons, with the oldest academy alumni born in 1989 and the 126 youngest born in 1999. All the participants were recruited from the same Tier 4 English professional football club and their Category 3 academy. This study was approved by the Ethics 127 128 Committee of Sport and Health Sciences at the University of Exeter.

# 129 Procedure

The twelve months of the year were divided into four BQs, conforming to the strategy used to examine the RAE in other UK populated studies (Helsen et al., 2005), with September classified as 'month 1' and August 'month 12'. To conform with previous studies of a similar 133 design (cf. McCarthy et al., 2016; McCarthy & Collins, 2014; Till et al., 2010), each player 134 was assigned a BQ in their selection year, which were compared to the expected distributions 135 from the calculated average national live births in England and Wales (Office for National 136 Statistics [ONS], 2015). For Part 2, as each player had graduated from the academy, the data collection also examined who achieved senior professional status; defined as signing a full-137 138 time professional contract for a minimum of one year. In addition to comparing the contracts 139 awarded distributions to the ONS (2015) expected distributions, they were also compared 140 against the academy distributions to gain a full understanding of any bias effects.

## 141 Data analysis

Chi-square ( $\chi^2$ ) analysis was used to compare quartile distributions in the sample and against 142 population values (ONS, 2015), through following procedures outlined by McHugh (2013). As 143 144 this test does not reveal the magnitude of difference between quartile distributions for 145 significant chi-square outputs, Cramer's V was also used. The Cramer's V was interpreted as 146 per conventional thresholds for correlation; a value of 0.06 or more would indicate a small 147 effect size, 0.17 or more would indicate a medium effect size, and 0.29 or more would indicate 148 a large effect size (Cohen, 1988). Odds Ratios and 95% confidence intervals were used to 149 compare BQs for achievement of academy and professional status. For all the tests, results 150 were considered statistically significant when P < 0.05. Data are presented as mean  $\pm$  SD unless 151 otherwise indicated. All statistical analyses were conducted using IBM SPSS Statistics Version 152 24.

## 153 **Results**

The academy quartile distributions were significantly skewed with a large effect size compared to national norms ( $\chi 2$  (df = 3) = 103.57, P < 0.001, V = 0.305). Significant ORs were found between BQ1 and BQ3 (OR: 2.46, 95% CI 1.73–3.46), BQ1 and BQ4 (OR: 2.94, 95% CI 2.08– 4.17), and BQ2 and BQ3 (OR: 1.92, 95% CI 1.36–2.73), and BQ2 and BQ4 (OR: 2.30, 95% CI 1.60–3.29). Thus, both BQ1 and BQ2 were more likely to be an academy player than those with BQ3 or BQ4 age. Descriptive statistics demonstrate BQ1s (n = 224, 40.29%) were overrepresented compared to any other BQ (BQ2 n = 168, 30.22%; BQ3 n = 88, 15.83%; BQ4 n = 76, 13.66%). The academy data is presented in Figure 1.

When examining contracts awarded, the quartile distribution was not skewed compared to national norms ( $\chi 2$  (df = 3) = 1.06, P = 0.709, V = 0.08). Interestingly however, BQ4s represented a larger portion of professional contracts awarded for academy graduates (n = 8, 14.0%) compared to the other BQs (BQ1 n = 5, 3.5%; BQ2 n = 8, 7.4%; BQ3 n = 6, 11.1%). Figure 2 presents the percentage of professional contracts awarded within each BQ based on the total number of academy graduates within each BQ.

Whilst further examining contracts awarded, the quartile distributions were significantly skewed with a large effect size when compared to the academy distributions ( $\chi 2$  (df = 3) = 8.91, P = 0.03, V = 0.41). The only significant OR was found between BQ1 and BQ4 players, with BQ4 more likely to attain professional status (OR: 4.72, 95% CI 1.50–14.85). This is also highlighted in the almost twice as many observed (BQ4 n = 8) than expected (BQ4 n = 4.23) contracts awarded. Figure 3 presents the total number of observed and expected professional contracts awarded in each BQ. The descriptive statistics are also presented in Table 1.

- 177 \*\*\*\*Figure 3 near here\*\*\*\*
- 178 \*\*\*\*Table 1 near here\*\*\*\*

#### 179 **Discussion**

180 Football academies are the primary talent development system for professional football in 181 England. The decisions made with regards to who is selected into these systems at an early age constrains the subsequent outputs from that system. Therefore, it is important to better 182 183 understand why certain individuals might be more likely to enter an academy, and also why 184 others might be more likely to successfully graduate. The current study sought not only to 185 provide further evidence of the RAE (a bias in early selection) within a Category 3 academy, 186 but to also provide an examination of the UH (a potential bias in late graduation) within a Tier 187 4 professional football club in England.

The results from Part 1 of this current study are consistent with similar RAE research 188 189 within elite youth football (Gonzalez-Villora et al., 2015; Helsen et al., 2005; Massa et al., 190 2014; Williams, 2010). For instance, the distribution of BQ percentages are similar to those of 191 Takacs and Romann (2016), who found a significant RAE and medium effect size amongst 192 UEFA Youth League clubs, illustrating that BQ1s were 3.4 times more likely to be selected 193 compared to BQ4s. This study comparably found BQ1s were 2.9 times more likely to be 194 selected compared to BQ4s. Similarly, the BQ distributions of this current study are equivocal 195 to those from Massa et al. (2014), whose observational case study of the famed Sao Paulo 196 Football Club presented a 47.5% BQ1 distribution compared to an 8.8% BQ4 distribution 197 within their academy. Subsequently, this study does not only provide further evidence that the 198 RAE exists across countries and is independent of selection cut-off dates, it also offers a unique 199 interpretation that the RAE may be a deep-rooted phenomenon throughout the academy 200 pathway (under-9 to under-18) and is equally apparent at lower category status when compared 201 to their higher category counterparts. Therefore, despite over 25 years of research highlighting 202 this birthdate advantage (Barnsley et al., 1992), the RAE appears to continue to manifest within 203 elite youth football (cf. Helsen et al., 2012).

204 The predictions for Part 2 of the study were also supported, with BQ4 players 205 approximately four times more likely to achieve a professional contract compared to BQ1 206 players. As per Figure 3, when comparing the observed and expected professional contracts 207 awarded, there appears to be a form of RAE reversal; similar to that observed by McCarthy et 208 al. (2014; 2016). BQ4s achieved almost double the number of expected professional contracts 209 when inspected against retrospective academy distributions. This is in contrast to the BQ1s, 210 who achieved less than half of their expected number of professional contracts. This may 211 suggest a reversal of the distribution bias in the youth to senior transition, indicative of the 212 potential advantage to those chronologically younger players within an English football 213 academy.

214 A number of previous studies that have identified a RAE within a youth football setting 215 have criticised its existence, and supported the need for interventions to eliminate such 216 observed effects (Gonzalez-Villora et al., 2015; Helsen et al., 2012, 2005; Massa et al., 2014). 217 For example, Massa et al. (2014) stated the existence of the RAE needs to be considered during 218 the identification and development of young football players and should be analysed carefully 219 in order to minimise the loss of potential talent. Gonzalez-Villora et al. (2015) further suggest 220 the football federations of different countries should take responsibility for the RAE, and thus 221 adapt the rules of youth competitions for the best development of all players on equal terms.

Despite these calls, there have been few research studies examining modifications to the talent development process. With regards to group bandings to combat physical discrepancies, Vandendriessche et al. (2012) demonstrated how the Royal Belgian Football Association installed, alongside their normal national youth teams (under-16 and under-17), two future national teams comprising of on-time and late maturing players (under-16 Futures and under-17 Futures), which highlights the benefits of avoiding a one-dimensional chronological approach. Further strategies to support the development of younger and less 229 mature players includes the incorporation of banding players based on their biological age, 230 compared to the fixed chronological age groupings that are commonly employed (Cumming, 231 Lloyd, Oliver, Eisenmann, & Malina, 2017). This grouping approach, commonly known as 232 'bio-banding', clusters players based on their percentage of predicted adult height attained, thus moderating growth and maturation biases that can impact upon an individual's relative age 233 234 (Cumming et al., 2018a, 2017; Muller, Gehmaier, Gonaus, Raschner, & Muller, 2018). 235 Subsequently, it is suggested that future research explores further group banding strategies to 236 moderate the RAE, to avoid a fixed chronological age grouping policy that is bias towards 237 older players.

238 However, perhaps a cultural change is also required in talent identification. Professional 239 football clubs in England can begin to formally sign academy players at under-9, and 'talent' 240 at this early stage tends to be identified as current ability in comparison to peers, leaving little 241 thought surrounding the characteristics that support the subsequent achievement of expertise as a senior athlete (MacNamara & Collins, 2011). As these players will form the core of each 242 243 successive age group for the proceeding years, biases in selection into an academy (i.e., the 244 RAE) will subsequently manifest over a prolonged period. Therefore, since the purpose of an 245 academy should be to identify and then develop young football players towards future 246 performance abilities, attention should rather concentrate on those characteristics to manage 247 the course of development, rather than focussing on current performance abilities (Abbott & 248 Collins, 2004). Mann and van Ginneken (2017) have produced evidence for an intervention 249 designed to reduce the RAE through applying an age-ordered shirt numbering system. They 250 found that supporting talent scouts with the knowledge that the numbers on the playing shirts 251 corresponded with the relative age of the players eliminated age bias. Future research should 252 further explore the implications of this, and other strategies, on the biases of talent scouts and 253 the future enablement of earlier BQ players.

One interesting issue raised by the Part 2 results of this current study is that eliminating 254 255 the RAE in academy football may also remove the potential 'underdog' benefits for BQ3 and 256 BQ4s, through engaging with their older, more mature BQ1 and BQ2 peers. For example, it 257 has been suggested that through playing against relatively older, more mature athletes within 258 their chronological age group, BQ3 and BQ4s have to develop certain technical proficiencies 259 and/or tactical awareness to be able to counteract this physical bias (Fumarco et al., 2017; Gibbs 260 et al., 2012; McCarthy & Collins, 2014; McCarthy et al., 2016; Schorer, Cobley, Busch, 261 Brautigam, & Baker, 2009). From an applied perspective, a larger, stronger player may be able 262 to easily dispossess a smaller, weaker opponent as a result of their physical dominance, thus a 263 smaller, weaker player must create a technical or tactical solution to reduce this advantage. 264 Ashworth and Heyndels (2007) highlight how these younger, smaller players must overcome 265 'a system that discriminates against them', through being more talented than their relatively 266 larger counterparts to counteract their size advantage. Therefore, it may be suggested that BO3 267 and BQ4s are likely to be 'positively' selected, whereby they are chosen from 'the right tail of 268 the ability distribution' (Fumarco et al., 2017).

269 Furthermore, while a smaller, weaker player may be physically inferior throughout their 270 youth development as a result of their younger age, once they 'catch-up' towards adulthood, 271 they may have developed certain psychological characteristics that previously allowed them to 272 compete (Gonzalez Bertomeu, 2018). For example, Schorer et al. (2009) also demonstrated the 273 UH, where the initial disadvantage may eventually contribute to the later superiority when early 274 differences in size plateau towards adulthood. This is potentially through learning to 'work 275 harder', resulting in peer effects that facilitate resilience and improved motivation (Schorer et 276 al., 2009). Thus, these psychological benefits likely equip the chronologically younger players, 277 or 'underdogs', to overcome subsequent obstacles and succeed at senior professional level 278 (Fumarco et al., 2017; Roberts & Stott, 2015). Cumming et al. (2018b) provided further partial support for the UH, whereby relatively younger players benefitted from competitive play with older peers, whilst identifying later maturing players possessed a psychological advantage compared to their earlier maturing equivalents. Jones, Lawrence, and Hardy (2018) also described this effect at 'super-elite level' as the resilient and mind-set that BQ3 and BQ4s acquire throughout their development process, because of being younger and less mature compared to BQ1 and BQ2s.

285 In addition to the distribution of BQs in this current study, the total number of 286 professional contracts awarded across the eleven seasons was 27 out of 364 players that have 287 entered the academy. This figure demonstrates 7.4% of players graduated with a professional 288 contract following their academy involvement, thus offering a potential benchmark to fellow 289 Category 3 academies. Drawing upon this conversion value, it is essential to acknowledge the 290 limited opportunities for young players who enter an academy to subsequently achieve 291 professional status, thus emphasising the duel responsibility and importance of coaches to 292 develop players holistically as people, as well as football young football players, through 293 positive youth development (cf. Strachan, Cote, & Deakin, 2011).

294 Furthermore, it is important to recognise the issues surrounding external validity. For 295 instance, the relatively newly formed under-23 league amongst Category 1 and 2 academies 296 indicates the conversion figures would be significantly higher, as the requirement to participate 297 at under-23 level for this status is mandatory when compared to Category 3 academies (The 298 Premier League, 2011). In addition, Category 3 academies may have traditionally been 299 acknowledged as a 'Centre of Excellence' prior to the reformed Elite Player Performance Plan 300 (EPPP) category system in 2011 (The Premier League, 2011), which may have provided 301 restricted opportunities to achieve professional status as a result of limited monetary resources 302 and organisational structure. Therefore, the retrospective nature of this data may not provide a 303 truly accurate insight of the opportunities that are apparent nowadays, thus coaches and 304 practitioners are suggested to act with caution when interpreting the outcomes within a modern 305 academy environment. With regards to the sample, whilst this observational case study only 306 offers an insight into one professional football club, it is important to appreciate the novelty 307 and accessibility to data of this nature, which may have been problematic to receive or 308 unavailable elsewhere.

## 309 Conclusion

310 The holistic characteristics that have been discussed (i.e., technical, tactical, physical, and psychological factors), have previously been associated with both greater development 311 312 outcomes and the successful transition from youth academy level to senior professional status. 313 Therefore, these factors cannot be ignored whilst considering the socio-environmental 314 dynamics, when incorporating new and innovative strategies to eliminate the RAE, within 315 talent identification and development processes in academy football. As a result, whilst BQ4s 316 may be less likely to be identified as 'talented' during the early stages of the development 317 process, it appears they may be embarking in a long-term process that eventually sees them 318 catch-up, and in some cases overtake, their older counterparts in BQ1. Thus, it is suggested 319 coaches and practitioners should act with caution when creating strategies to eliminate the 320 RAE, as doing so may also eradicate the UH. This is achieved likely through removing the 321 natural developmental outcomes through a 'rocky road' that is created for significantly younger 322 players whilst playing within a chronological age group (McCarthy & Collins, 2014). However, 323 further research is required to fully understand why early disadvantage leads to greater 324 opportunities. Furthermore, additional research into the proposed solutions for the RAE is 325 required, to ensure there is a continued emphasis on creating the right environment for every 326 player to develop to their full potential.

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# **332 Disclosure statement**

333 The authors declare that they have no conflict of interest.

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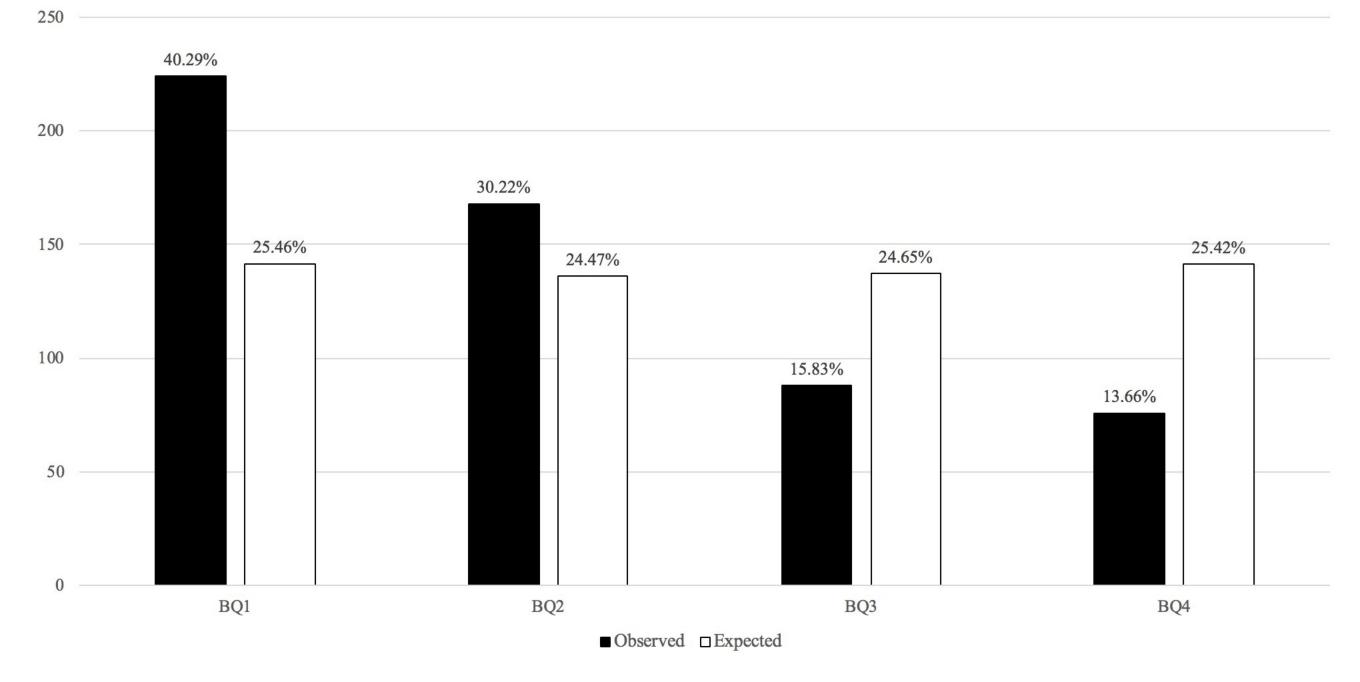
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# 508 List of tables and figures

- 509 Table 1. Quartile distributions with chi-square and Cramer's V outputs.
- 510 Figure 1. The RAE in academy football based on BQ distributions. Percentage of total is also
- 511 represented above each BQ. Expected distributions calculated from ONS (2015).
- 512 Figure 2. The percentage of professional contracts awarded based on the total number of 513 academy graduates within each BQ.
- Figure 3. The total number of professional contracts awarded based on academy graduate BQdistributions.

Quartile distributions (Expected percentages from ONS (2015))	BQ1 (25.46%)	BQ2 (24.47%)	BQ3 (24.65%)	BQ4 (25.42%)	Total	$\chi^2$ (df = 3)	Р	Cramer's V
Academy (Expected from ONS distributions)	224 ( <i>141.56</i> )	168 ( <i>136.05</i> )	88 ( <i>137.05</i> )	76 (141.34)	556	103.57	< .001	0.305
Contracts awarded (Expected from ONS distributions)	5 (6.87)	8 (6.61)	6 (6.66)	8 (6.86)	27	1.06	.790	0.08
<b>Contracts awarded</b> ( <i>Expected from academy distributions</i> )	5 (10.88)	8 (8.16)	6 (4.27)	8 ( <i>3.69</i> )	27	8.92	.03	0.406



**Figure 1**. The RAE in academy football based on BQ distributions. Percentage of total is also represented above each BQ. Expected distributions calculated from ONS (2015).

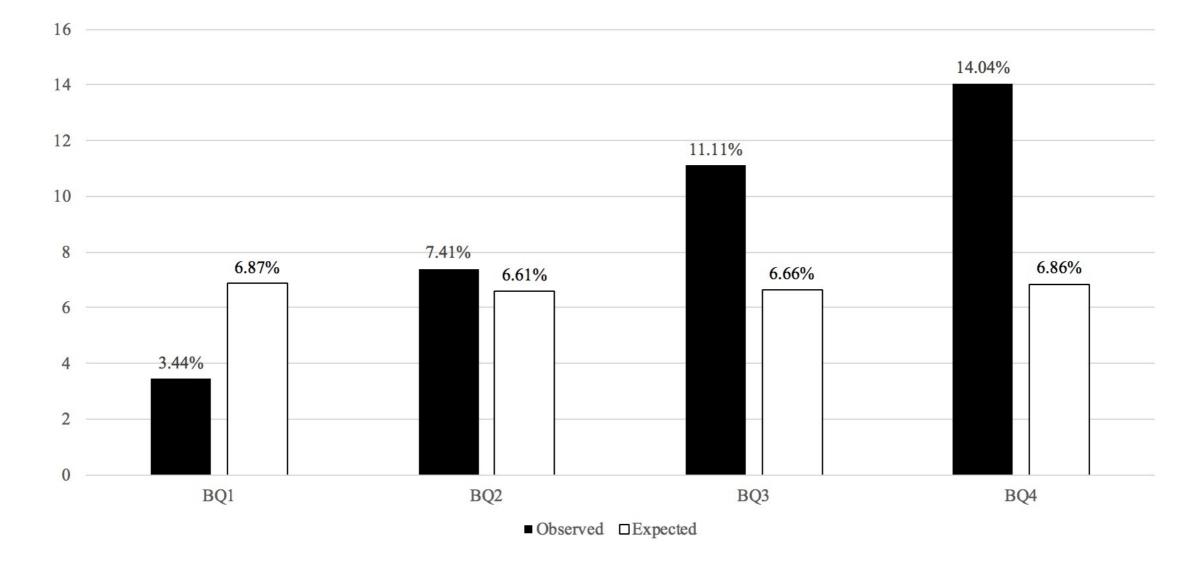


Figure 2. The percentage of professional contracts awarded based on the total number of academy graduates within each BQ.

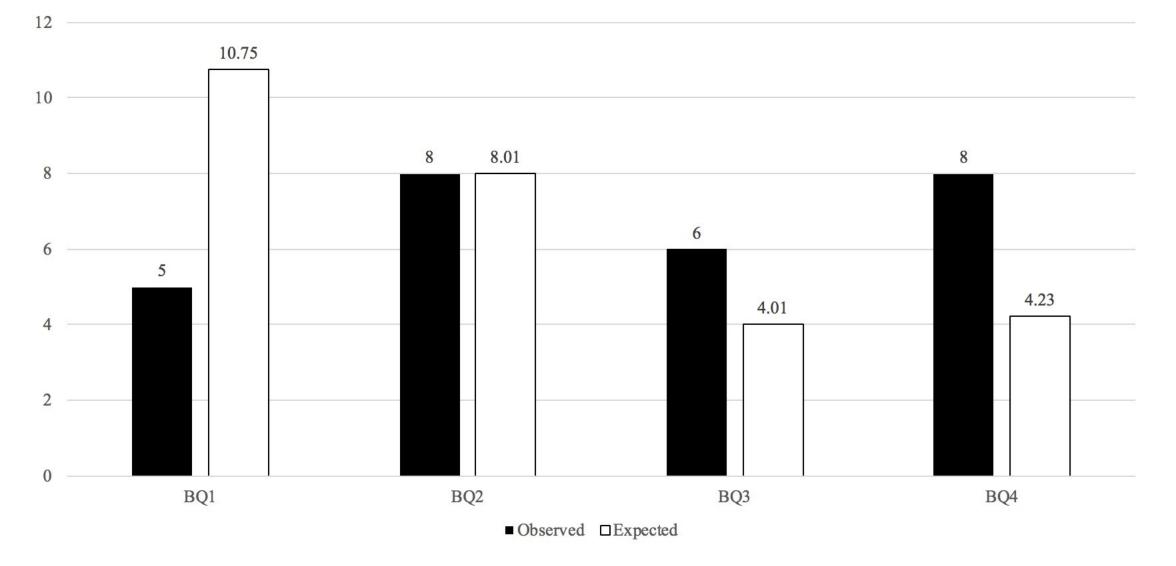


Figure 3. The total number of professional contracts awarded based on academy graduate BQ distributions.