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2 **Loser-effect duration evolves independently of fighting ability.**

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16

17 **Abstract**

18 Winning or losing contests can impact subsequent competitive behaviour and the  
19 duration of these effects can be prolonged. While it is clear effects depend on social  
20 and developmental environments, the extent to which they are heritable, and  
21 hence evolvable, is less clear and remains untested. Furthermore, theory predicts  
22 that winner and loser effects should evolve independently of actual fighting ability,  
23 but again tests of this prediction are limited. Here we used artificial selection on  
24 replicated beetle populations to show that the duration of loser effects can evolve,  
25 with a realized heritability of about 17%. We also find that naïve fighting ability  
26 does not co-evolve with reductions in the duration of the loser effect. We discuss  
27 the implications of these findings and how they corroborate theoretical  
28 predictions.

29

30 **Key words:** Winner effect, loser effect, fighting, contest, realised heritability

31

32

33 **Introduction**

34 In many animals aggressive contests occur for limited resources like territories,  
35 food and mates (1). Additionally, individuals frequently engage in repeated  
36 contests, and previous fighting experience often influences current contest  
37 outcomes (2). Thus prior winning often increases the probability of winning  
38 subsequent contests, and prior losing decreases the probability, phenomena  
39 known as winner and loser effects respectively. While the precise underlying  
40 causes of winner/loser effects are often unclear, they are assumed to have some  
41 genetic underpinnings (reviewed in 3). However, despite the widespread  
42 occurrence of winner/loser effects (2, 3), this claim is rarely tested – in fact we  
43 could find no examples where explicit tests of a genetic basis to winner/loser  
44 effects had been undertaken. Additionally, although we expect genetic variation to  
45 underpin behavioural phenotypes (4), this might not always be the case (5).

46

47 One explanation for winner and loser effects is that prior experience shapes future  
48 contests by providing contestants information about their relative  
49 resource-holding potential (RHP) or fighting ability (6), and two non-mutually  
50 exclusive hypotheses for the effects have been proposed (3). Individuals either

51 gain information on their own RHP (a self-assessment mechanism) or winning and  
52 losing produces status-related cues that affect the assessment of subsequent  
53 opponents (a social-cue mechanism). With a social-cue mechanism, individuals are  
54 predicted to detect previous winning or losing by their opponents from visible or  
55 chemical 'cues' emitted by them, and should adjust self-behaviors based on  
56 opponent's previous experience (3). Social-cues include signs of exhaustion or  
57 injuries (7), and odors (8). Both hypotheses require there to be variation in  
58 fighting ability in the population so that there is value in working out who to fight  
59 and who not to fight (9). A typical example of self-assessment is learning through  
60 prior fighting (10, 11). Here, individuals adjust their behavior based on their  
61 previous experience (e.g., 12-14), and there is abundant evidence that individuals  
62 vary in their behavioural adjustments, including in contest duration (2) and the  
63 type of adjustments employed (14-16). Additionally, variation in behavioral  
64 adjustment may be underpinned by differences in perception (10) and learning  
65 ability (11), and this variation can be related to behavioral syndromes or  
66 personality (17). Finally, although the evolution of winner and loser effects can be  
67 inferred from such among-individual differences (3, 11), direct evidence for  
68 genetic variation and responses to selection of winner-loser effects appears to be

69 lacking. This may be because these effects arise from experience, effectively the  
70 environment. But of course the environment is responsible for all manner of gene  
71 expression variation that generates physiological changes in an individual, and any  
72 genetic variation in gene expression (e.g. 18) will mean genetic variation for  
73 winner/loser effects. Thus genetics will also be important (2).

74

75 Here we only focused on loser effects and their duration. This is primarily because  
76 theory suggests loser effects can evolve without corresponding winner effects,  
77 while the reverse is not true (3, 19). This loser only evolution should occur when  
78 the costs of fighting (C: the rate of increase in costs of over-estimating RHP in  
79 terms of heightened risk of getting into and losing escalated fights) are moderate  
80 and the fitness benefits of dominance (V: relative fitness of dominant individuals)  
81 are substantial (e.g.  $V > C > 0$ ), a pattern reported for several taxa (e.g., 20-22).  
82 Furthermore, although experience effects are generally short-lived, as noted above,  
83 variable durations are found within and across taxa (reviewed in 3). For example,  
84 effects can persist from 10 minutes to 10 days (e.g. 23, 24), and although there is  
85 limited evidence for the intra-specific variation in loser effects (2), variation has  
86 been found in the cricket *Gryllus bimaculatus* (23, 25-27). Variation in the duration

87 of effects is thought to be influenced by the frequency of social interactions and  
88 population density (22, 28), as well as the costs and benefits of fighting (2), which  
89 all implies that these effects can evolve. Interestingly, effects may be due to  
90 perception only. That is, absolute fighting ability need not reflect the duration of  
91 loser effects and *vice versa*. So loser effects could potentially evolve without  
92 affecting fighting ability, although this remains to be demonstrated experimentally.

93

94 Broad-horned flour beetles (*Gnathocerus cornutus*) are increasingly well studied,  
95 especially with respect to their fighting behaviour and its consequences (e.g. 14,  
96 29-36). Males freely engage in combat for access to females (14) and experience a  
97 loser effect when they are beaten in these fights. The loser effect lasts for about  
98 four days, during which time fewer than 25% of losers will engage in combat (75%  
99 of losers will not fight), and there is no apparent decay of the effect during that  
100 four-day period (14). Rather than fighting, losing males tend to disperse to new  
101 territories (which may or may not contain other males) and increase their  
102 investment in sperm production (14, 35). It should be emphasized that there is no  
103 modulation of male behavior due to winning (i.e. winners are not different from  
104 naïve males), which is consistent with theoretical predictions that loser effects can

105 evolve alone (3, 19). Here we investigated whether the duration of the loser effect  
106 could evolve through artificial selection in experimental populations of *G. cornutus*.  
107 Any response to selection would then facilitate estimating the heritability of the  
108 response duration and enable testing for correlated evolution of male fighting  
109 behaviour. Furthermore, demonstrating such evolutionary responsiveness would  
110 establish the broad-horned flour beetle system as a model for explicit testing of  
111 theoretical predictions about the conditions under which pure loser effects are  
112 expected to evolve (19).

113

## 114 **Materials and Methods**

115 The *G. cornutus* beetle culture originated from adults collected in Miyazaki City  
116 (31° 54'N, 131°25'E), Japan, and has been maintained in the laboratory of the  
117 National Food Research Institute, Japan, for ~50 years on whole meal enriched  
118 with yeast. The stock contains 1500–2000 beetles per generation. This beetle is a  
119 stored product pest, and thus, the laboratory conditions very closely mimic what  
120 have become natural conditions over the last 4500 years (37). All rearing and  
121 subsequent experimentation was conducted in a chamber maintained at 25°C, 60%  
122 relative humidity and with a photoperiod cycle of 14:10h light/dark.

123 To obtain virgin adults for experiments, one final instar larva was placed in each  
124 well of a 24-well tissue culture plate with 1g of food (Cellstar; Greiner Bio-One,  
125 Frickenhausen, Germany) (14, 32). Individuals were placed in the wells  
126 immediately after eclosion, and did not interact with conspecifics until the start of  
127 the experiments. Thus, we ensured that animals were virgin and had no previous  
128 fighting experience. Adults 15-20 days old (after final eclosion) were used for the  
129 experiments (For a more detailed description of the stock culture see references  
130 14, 32). The body size (prothorax width: 14, 32, 38) of each experimental  
131 individual was measured ( $\pm 0.01$  mm), using a dissecting microscopic monitoring  
132 system (VM-60; Olympus, Tokyo, Japan)(see 32 for landmarks).

133

#### 134 ***Identifying losers***

135 Following established protocols (14), adult males with no fighting experience were  
136 collected from the stock culture (collected as final instar larvae and housed alone  
137 until adulthood). To control for the effect of body size on fighting success, males  
138 were paired so that the difference in body size between contestants was less than  
139 0.01 mm thus competitors differed by in size by less than 2% (14). Pairs were  
140 placed on filter-paper (17 mm diameter) in a plastic container (17 mm diameter,

141 20 mm high) and allowed to interact (and fight) for one hour - previous work has  
142 shown that male fights occur in almost all trials when staged in this manner (14).  
143 Males that pushed opponents and chased them were denoted the winner (14).  
144 Losers (L-males) were those that retreated from the winner. For a more detailed  
145 description of the methods, see (14). Subsequently, each L-male was placed in one  
146 well of a 24-well tissue culture plate with food (1 g), as described above, until  
147 testing for the selection and control populations. These focal males were marked  
148 with white or pink spots [Mitsubishi Paint-Marker] on their elytra; in half of the  
149 trials, focal L males were white, and in half of the trials, focal L males were pink.

150

### 151 ***Selection protocol***

152 As shown previously (14), loser effects last about 4 days, with no apparent decay  
153 in the proportion of males affected during that period (and again note there is no  
154 modulation of behavior due to winning fights). Here we selected for a reduced  
155 duration of the loser effect after losing fights. We first collected males from the  
156 stock culture to manipulate the loser effect, as described above, to establish three  
157 selection and three control populations (initially with ca. 75 males/population). To  
158 investigate whether the loser effect influenced the outcome of a subsequent fight,

159 each loser male (males that lost initial fights) was matched with an opponent male  
160 collected from the stock culture (tester male), at 4 days after first fight losses. The  
161 tester males had no fighting experience in these or other experiments. Contestants  
162 were matched for body size (as above) and outcomes were assessed as above. We  
163 then selected the 12 losers that won these second fights (i.e., males that had not  
164 modulated their behavior until day 4 due to their previous losing experience) as  
165 sires of the reduced loser-effect-duration populations (RLE Populations). To  
166 propagate control populations (C Population) 12 random (with respect to their  
167 fighting behaviour in these second bouts) (previous) losers where selected to act  
168 as sire. That is, control males had also lost initial fights, but we did not take their  
169 subsequent win/lose status into account when choosing them as sires. The 12  
170 males/population were randomly divided into four groups (three males in each),  
171 and each group was placed in a plastic cup (7 cm diameter, 2.5 cm height) with 20  
172 g of medium and three females collected from the stock culture. Groups were  
173 maintained this way for 2 months with males able to mate with females and  
174 females were allowed to lay eggs in each group, until final instar larvae were  
175 obtained (38). Final instar larvae were collected (as above) to obtain the adults for  
176 subsequent generations. When the adults reached 10–15 days old, 144

177 males/population were randomly collected and 72 male pairs/population were  
178 matched within each population and tested again as above. We then took losers  
179 from these fights and selected the 12 losers that won second fights against tester  
180 males (4 days later) to propagate RLE Populations, and randomly selected 12  
181 previous losers regardless of their winner or loser status in second fights to  
182 propagate controls (C Populations). Females were randomly chosen as dams from  
183 within each experimental population. This regime continued for 10 generations.  
184 We randomly collected 50 males from each experimental population at generation  
185 5 and 10 and examined whether the duration of the loser effect had decayed at day  
186 4; we examined whether males were attacked first by or lost fights to tester males,  
187 again noting that usually almost all losers will not fight so not initiating attacks is a  
188 measure of loser effect duration (14). Winning or losing a fight provides an  
189 estimate of fighting ability.

190

191 To compare population rates of attacking first and losing fights, we applied a  
192 generalized linear model (GLM) with a binomial distribution, a logit-link function,  
193 and overdispersion test. Replicate (population) was nested within selection regime  
194 [RLE = reduced loser effect duration and C = control (no artificial selection on loser

195 effect duration)]. Losing (losing=1, winning=0) and attacks (attacked=1,  
196 attacking=0) were the response variables. All model assumptions were met. All  
197 statistical analyses were carried out using JMP 7 (39). The realized heritabilities  
198 were calculated according to the liability model (40) as cumulative response to  
199 selection divided by cumulative selection differential (also see 41).

200

201 In addition to testing for an impact of selection on loser effect at day 4, we also  
202 tested effects of losing on males at days 1-5 after they lost their initial fights (using  
203 the methods previously described, with different males used for each day – each  
204 male only fought twice). On each day after initial losses, 20 losers (per day) were  
205 observed per population ( $n = 600$  in total), in which the experimental losers  
206 competed against tester males from the stock culture. Population rates of being  
207 attacked first or losing to by tester males were compared using GLMs with a  
208 binomial distribution, a logit-link function, and overdispersion test. Replicate was  
209 again nested within selection regime (RLE and C), and this and test time (day after  
210 initial loss 1-5) were used as the explanatory variables. Losing (losing=1,  
211 winning=0) and attacks (attacked=1, attacking=0) were the response variables.  
212 When significant interaction terms (selection regime  $\times$  day) were observed, as a

213 post-hoc test, we compared population rate at each day using GLMs with a  
214 binomial distribution, a logit-link function, and overdispersion test. Replicate was  
215 nested within selection regime (RLE and C), and this was used as the explanatory  
216 variable. We note here that when we used model selection (Table S1) inferences  
217 were unchanged.

218

### 219 ***Correlated responses in fighting success***

220 At generation 10 adults were also collected to assess the fighting success of naïve  
221 males as a correlated response to selection on loser effect duration. Males from  
222 each of the six experimental populations (RLE and C) were used to assess fighting  
223 success when they had experienced no previous fighting – their first fights when  
224 they were naïve. We observed 30 contests per population ( $n = 180$  in total) in  
225 which focal experimental males competed against a tester male (as described  
226 above). Trials were then continuously observed until fight outcomes could be  
227 scored. Population rates of being attacked by and losing to tester males were  
228 compared using GLM with a binomial distribution, a logit-link function, and  
229 overdispersion test. Replicate was nested within selection regime (RLE and C) and  
230 this was used as the explanatory variable. Losing (losing=1, winning=0) and

231 attacks (attracted=1, attack=0) were the response variables.

232

### 233 ***Correlated response in body size***

234 Thirty males were also randomly chosen from each of the six experimental  
235 populations (RLE and C) at generation 10 and were used to assess body size  
236 (prothorax width). Body size was compared using GLM with a normal distribution  
237 and an identity-link function. Replicate was nested within selection regime (RLE  
238 and C), which was the primary explanatory variable.

239

## 240 **Results**

241 The proportion of previous losing males that lost focal fights to tester males at 4  
242 days after initial losses showed a clear direct response to selection (figure 1), with  
243 a steady divergence between selection and control populations (Generation 5:  
244 selection, d. f. = 1,  $\chi^2 = 21.51$ ,  $p < 0.001$ ; replicate (within selection), d. f. = 4,  $\chi^2 =$   
245 4.27,  $p = 0.31$ . Generation 10: selection, d. f. = 1,  $\chi^2 = 47.87$ ,  $p < 0.001$ ; replicate  
246 (within selection), d. f. = 4,  $\chi^2 = 1.11$ ,  $p = 0.89$ ; figures 1 and 2ac). After 10  
247 generations of selection, the proportion of males losing their second fights 4 days  
248 after initial losses in the RLE populations had fallen to around 50%, whereas it was

249 always higher than 80% in control populations. Similar results were observed in  
250 the proportion of previous losing males that were first attacked by tester males at  
251 4 days after initial losses (Generation 5: selection, d. f. = 1,  $\chi^2 = 15.52$ ,  $p < 0.001$ ;  
252 replicate (within selection), d. f. = 4,  $\chi^2 = 2.12$ ,  $p = 0.71$ . Generation 10: selection, d.  
253 f. = 1,  $\chi^2 = 27.69$ ,  $p < 0.001$ ; replicate (within selection), d. f. = 4,  $\chi^2 = 1.18$ ,  $p = 0.88$ ;  
254 figure 2bd). However, males of the RLE populations had not become completely  
255 immune to losing fights. In the first three days after initial fight loss, the RLE males  
256 behaved much the same as control males losing second contests about 85% of the  
257 time (figure 3a), while the control males did not fall to the day 4 levels of selection  
258 male success (50% of fights won) until 5 days after initial losses (figure 3a).  
259 Similar results were found when we compared which males attacked first, with  
260 RLE males tending to become more aggressive only at day 4 and control males not  
261 achieving this level of aggression until day 5 after initial losses (figure 3b). This all  
262 indicates that loser effect decayed after 3 days in the RLE populations, and after 4  
263 days in control populations. Thus, we found a significant difference in the duration  
264 of loser effects between experimental treatments.  
265  
266 This rapid response to the selection indicated heritable variation in the effects

267 losing has on males. Realized heritabilities were significantly different from zero  
268 for all RLE Populations [ $h^2$  ( $\pm$  SE) - RLE I, 0.188 (0.015); RLE II, 0.179 (0.021); RLE  
269 III: 0.161 (0.024). All  $p < 0.001$ ], with 16-19% of the variation in the duration of the  
270 loser effect estimated to be due to additive gene action.

271

272 Selection on the duration of the loser effect did not affect male fighting success and  
273 likelihood of initiating attacks on rivals when males had no previous fighting  
274 experience. Naïve males from the selection populations attacked as much and  
275 won/lost as much in their initial fights as males from control populations (Initiate  
276 Attacks - RLE, 0.53, 0.50, 0.57: C, 0.47, 0.43, 0.53: selection, d. f. = 1,  $\chi^2 = 0.56$ ,  $p =$   
277 0.46; replicate (within selection), d. f. = 4,  $\chi^2 = 0.89$ ,  $p = 0.93$ . Fights Lost - RLE,  
278 0.43, 0.53, 0.53: C, 0.50, 0.57, 0.47: selection, d. f. = 1,  $\chi^2 = 0.02$ ,  $p = 0.88$ , replicate  
279 (within selection), d. f. = 4,  $\chi^2 = 1.43$ ,  $p = 0.84$ ). Furthermore body size did not  
280 evolve as a correlated response to selection on loser effect duration (Body size  
281 (mm $\pm$  SE): RLE, 1.214 (0.006), 1.222 (0.006), 1.214 (0.005): C, 1.217 (0.007), 1.207  
282 (0.005), 1.208 (0.007): selection, d. f. = 1,  $\chi^2 = 1.42$ ,  $p = 0.23$ , replicate (within  
283 selection), d. f. = 4,  $\chi^2 = 2.84$ ,  $p = 0.58$ ).

284

285 **Discussion**

286 Our major findings here were that the duration of loser effects can evolve, with  
287 narrow sense heritabilities of about 17%, and furthermore, the evolved, reduced  
288 duration of the loser effect was not simply due to a general loss of the effect.  
289 Additionally there appeared to be no general change in fighting ability (as  
290 measured by fighting success in first fights) or body size that evolved as correlated  
291 responses to selection on loser effect duration. We discuss these findings further  
292 below.

293

294 Perhaps the most interesting finding was that in the populations that evolved  
295 shorter loser-effect durations, fighting success in contests between naïve animals  
296 did not evolve – there was no difference in success rates between control and  
297 experimental populations. This suggests that actual fighting ability in these dyadic  
298 contests had not evolved in response to our selection, but clearly there was a  
299 reduction in the effects losing had on subsequent behaviours in the experimental  
300 populations. This contrasts somewhat with crickets where winning is associated  
301 with a broader range of fighting tactics (42), but the fact that beetle populations  
302 evolving reduced impacts of losing had not changed their fighting success (% naïve

303 wins) only serves to highlight the differences between fighting ability and the  
304 impacts of losing. Indeed, the fact that loser effects can evolve independently of  
305 fighting ability establishes broad-horned flour beetle as an ideal system to test  
306 formal theoretical predictions about when loser effects are expected to evolve by  
307 themselves (19). That is, in testing how fighting costs and dominance benefits  
308 affect the disconnect between loser and winner effects, and for example, testing  
309 whether increasing variation in fighting ability within populations selects for  
310 stronger loser effects as predicted by theory (9, 19). Future work could therefore  
311 manipulate key parameters in different populations and quantify any concomitant  
312 evolutionary change in loser effects.

313

314 Body size also did not evolve as a correlated response to selection, which given the  
315 lack of change in fighting ability is arguably not surprising. Size frequently  
316 determines RHP, and RHP should correlate with an individual's absolute  
317 probability of winning fights (6). However, fighting ability is also associated to  
318 other factors like fighting skills and physical performance (43-45). Indeed, recent  
319 work has shown that fighting ability can be linked to measureable functional traits  
320 such as bite force (reviewed in 43), and the loser effect is associated with a

321 decrease in bite force in the cricket *Acheta domesticus* (44). Further studies are  
322 required to investigate precisely what determines fighting ability in *G. cornutus*,  
323 but our results suggest that the loser effect and fighting ability of naïve (with  
324 respect to fighting) males are not closely genetically linked in this species - males  
325 from populations selected for reduced duration of the loser effect did not win more  
326 initial fights than control males (nor were they larger), so it appears functional  
327 traits linked to absolute ability did not coevolve with reduced loser effects. This  
328 finding corroborates assumptions in the theoretical literature, which posit that  
329 loser (and winner) effects reflect changes in subjective estimates of the  
330 distribution of fighting abilities in the population but not changes in individual  
331 fighting abilities *per se* (9).

332

333 While experience effects are often short-lived, they vary in their durations and  
334 duration can be affected by costs and benefits of fighting and social interaction  
335 frequency (2, 22). These general inferences are mirrored in a theoretical study of *G.*  
336 *cornutus* fighting behaviour, which predicted that the optimal duration of the loser  
337 effect would depend on the frequency of social interactions, the mating success  
338 derived from fighting (benefit) and the decrease in longevity resulting from

339 fighting (cost) (28). Again, these findings all suggest effects can evolve, as we have  
340 shown here. Interestingly, the heritability of the loser effect we report is on the low  
341 side for a behaviour (46) and this probably reflects the fact that there are many  
342 links in the causal pathway generating the effect. That is, we may have selected on  
343 memory retention or metabolic rate for example, but have not directly estimated  
344 the heritability of memory or metabolism. Additionally, a number of studies have  
345 implicated biogenic amines such as octopamine or dopamine as neurochemical  
346 mechanisms of winner/loser effects (e.g. 23, 47; reviewed in 48). Thus by selecting  
347 on the duration of the loser effect we may well have altered the time course of  
348 octopamine effects, or those of an octopamine agonist. We did not test for these  
349 possible changes, and there are of course mechanisms other than these that could  
350 be involved in generating the evolutionary change we document, including a raft of  
351 other physiological and neurological processes (49, 50) that could have been  
352 altered by the artificial selection we applied. We finally note that realized  
353 heritabilities are only approximations of base-population heritabilities (40), and  
354 that there was no evolution of effects in the control lines.

355

356 The relatively low heritability also implies that, as expected, much of the variation

357 in the loser effect is environmental. Outcomes of direct physical fights will  
358 obviously depend on opponents and will provide reliable information enabling  
359 self-assessment of ones own fighting ability relative to others in the population.  
360 Thus the social environment and an individuals' developmental environment must  
361 influence winner/loser effects to a large degree and thus contribute much to  
362 phenotypic variation in these effects (e.g. 51, 52).

363

364 Behavioural modulations resulting from winning fights have not been recorded in  
365 *G. cornutus* (14) even though the loser effect has a relatively long duration. This  
366 matches a general pattern of effect decay, with loser effects generally lasting longer  
367 than winner effects (2). For example, losing fights impacts sticklebacks for around  
368 6 hours, but the winner effect has largely disappeared after about 3 hours (53).  
369 From a proximate perspective, it has been suggested that this asymmetry is a  
370 consequence of fundamental learning processes: losers may have more control  
371 over situation outcomes (i.e. they can retreat but individuals cannot determine  
372 whether a fight will occur or not as that depends on opponent behaviour) and  
373 hence links (activity-outcome) are easier to establish and remember (19, 54).

374

375 Given the methodological impacts on winner/loser effect assessment, it is  
376 important to note that individuals in our investigation were self-selecting (*sensu* 2)  
377 (i.e. we did not randomly allocate subjects to winner/loser treatments), were  
378 isolated for much of their lives and had very few encounters with competitors.  
379 Each of these factors can potentially affect individual experience (2). In our beetles,  
380 individuals are normally likely to encounter multiple rivals throughout their lives,  
381 these multiple encounters will probably result in more complex effects, with each  
382 individual experience potentially contributing to cumulative effects on future  
383 contest outcomes (e.g. 55, 56).

384

385 Fighting experience effects can also impact multiple behaviours and ecological  
386 processes that we did not assess here (e.g. 57, 58). Indeed, the loser effect can  
387 impact various reproductive and dispersal strategy in *G. cornutus* beyond the  
388 fighting outcome itself (14, 35). Similarly, theory predicts that many factors can  
389 influence the strength of loser effects, including age and experience (e.g. 59,  
390 reviewed in 9), and many of these are untested in flour beetles. Furthermore, the  
391 effects of male experience could impact female reproductive behaviours in this  
392 beetle. There are direct fitness costs imposed on females by aggressive,

393 competitively superior males (60). These males are highly aggressive towards rival  
394 males (38) but also attack females (60). Thus female fitness-costs are probably  
395 side-effects of misdirected male aggression, as suggested for the dung fly, *Sepsis*  
396 *cynipsea* (61). Many studies have now demonstrated that highly competitive males  
397 can be harmful to females (e.g. 62-66) and in *G. cornutus*, show female  
398 mate-preference may be constrained, because although females prefer males that  
399 fight less, they frequently do not get to mate with them (33, 60).

400

401 To conclude, we used artificial selection to cause micro-evolution of the duration of  
402 the loser effect. We also found that the reduction in response duration was not  
403 associated with a change in fighting ability (as measured by the likelihood of  
404 fighting success), which supports theoretical predictions. Further investigations of  
405 these effects and on the precise neural/physiological mechanism underpinning the  
406 outcomes of our artificial selection are warranted. Our work also suggests  
407 broad-horned flour-beetles are an excellent model to explicitly test theoretical  
408 predictions about the conditions under which pure loser effects are expected to  
409 evolve.

410

411 **Competing interests**

412 We have no conflicts of interest.

413

414 **Authors' contributions**

415 KO collected data, carried out the statistical analyses, participated in the design of  
416 the study and drafted the manuscript; YO, SD and DH conceived of the study,  
417 coordinated the design of the study and drafted the manuscript. All authors gave  
418 final approval for publication.

419

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429

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616 **Figure legends**

617 **Figure 1.** Responses to selection on loser-effect duration. The proportion of males  
618 with losing experience (L males) that lost subsequent fights to a tester male at 4  
619 days after losing initial fights (our measure of loser effect duration). White circles,  
620 are the populations where we selected for reduced duration of the loser effect  
621 (Reduced Loser Effect duration: RLE). Black circles are the Control Populations  
622 (C) that were not subjected to selection on the duration of the loser effect.

623

624 **Figure 2.** The proportion of males with losing experience (L males) that lost  
625 subsequent fights to a tester male at 4 days after losing fight (our measure of  
626 loser effect duration) and L males that were attacked first by a tester male (i.e.  
627 focal males that did not initiate attacks) at 4 days after losing fight at generation 5  
628 (a, b) and 10 (c, d). RLE populations are those where we selected for reduced  
629 duration of the loser effect (Reduced Loser Effect duration). The Control  
630 Populations (C) were not subjected to selection on the duration of the loser effect.

631

632 **Figure 3.** Loser effects at each day after losing initial fights in focal experimental  
633 males – White circles, are the populations where we selected for reduced

634 duration of the loser effect (Reduced Loser Effect duration: RLE). Black circles are  
635 the Control Populations (C) that were not subjected to selection on the duration  
636 of the loser effect. (a) is the proportion of focal males that lost subsequent fights,  
637 and (b) is the proportion of focal males attacked first by tester males (i.e. focal  
638 males that did not initiate attacks). There was neither an effect of selection  
639 regime nor replication, but there was a significant interaction between selection  
640 regime and day (Selection  $\times$  Day, d. f. = 4,  $\chi^2 = 30.26$ ,  $p < 0.001$ ).

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